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December 3, 2001

**Consolidated Earnings Report for the First Half of Fiscal 2001**

Company Name: Tokyu Corporation  
Stock Exchange Listing: Tokyo Stock Exchange  
Code Number: 9005  
Head Office: Tokyo  
SEC accounting standards: The company does not apply SEC accounting standards.

**1. Consolidated Results of Operations for the First Half of Fiscal 2001 (April 1, 2001 – September 30, 2001)**

**(1) Consolidated Business Results**

*(Figures of less than ¥1 million are rounded down)*

	Revenue from Operations		Operating Income		Recurring Income	
	¥ mln	%	¥ mln	%	¥ mln	%
Fiscal 2001 Interim	471,869	5.3	28,384	(23.8)	9,792	(47.5)
Fiscal 2000 Interim	447,921	-	37,226	-	18,647	-
Fiscal 2000	1,012,890		64,374		23,634	

	Net Income		Net Income Per Share	Net Income Per Share (Diluted)
	¥ mln	%	¥	¥
Fiscal 2001 Interim	4,518	-	4.08	-
Fiscal 2000 Interim	(16,677)	-	(15.20)	-
Fiscal 2000	(30,163)		(27.50)	-

Notes:

(1) Equity in losses of affiliates:

Interim fiscal 2001: ¥(1,408) million; Interim fiscal 2000: ¥(2,553) million; Fiscal 2000: ¥(8,299) million

(2) Weighted average number of shares (consolidated): Interim fiscal 2001: 1,108,167,165; Interim fiscal 2000: 1,096,964,576; Fiscal 2000: 1,096,958,697

(3) Changes in accounting standards were applicable to the above figures.

(4) The percentage figures accompanying revenue from operations, operating income, recurring income and net income represent year-on-year changes.

**(2) Consolidated Financial Position**

	Total assets (¥ mln)	Shareholders' equity (¥ mln)	Shareholders' equity ratio (%)	Shareholders' equity per share (¥)
Fiscal 2001 Interim	2,528,029	151,562	6.0	135.01
Fiscal 2000 Interim	2,461,820	150,826	6.1	137.35
Fiscal 2000	2,499,886	139,066	5.6	126.64

Note: Number of shares issued and outstanding (consolidated): Interim fiscal 2001: 1,122,574,677; Interim fiscal 2000: 1,098,097,377; Fiscal 2000: 1,098,085,620

**(3) Consolidated Cash Flows**

	Operating Activities	Investing Activities	Financing Activities	Cash and Cash Equivalents at End of Year
	¥ mln	¥ mln	¥ mln	¥ mln
Fiscal 2001 Interim	13,885	(30,225)	(27,453)	90,805
Fiscal 2000 Interim	20,100	(27,567)	(39,583)	90,229
Fiscal 2000	89,217	(63,421)	(42,910)	124,328

**(4) Scope of Consolidation and Adoption of the Equity Method**

Consolidated subsidiaries: 240

Unconsolidated subsidiaries accounted for by the equity method: 1

Affiliates accounted for by the equity method: 42

**(5) Changes in Scope of Consolidation and Affiliates Accounted for Under the Equity Method**

Consolidated subsidiaries:

New: 25

Excluded: 8

Affiliates accounted for under equity method:

New: 1

Excluded: 5

**2. Consolidated Forecast for Fiscal 2001 (April 1, 2001 – March 31, 2002)**

	Revenue from Operations (¥ mln)	Recurring Income (¥ mln)	Net Income (¥ mln)
Full Year	1,100,000	21,500	10,500

Reference – Projected net income per share for the entire year: ¥9.35

## 1. The Tokyu Group

The Tokyu Group comprises Tokyu Corporation (the Company), 241 subsidiaries and 44 affiliates. Their business operations are as follows.

Grouping by business types is identical to the breakdown by operating segments.

### (1) Transportation (51 companies)

Main businesses	Companies
Railway operations	Tokyu Corp., Izukyu Corp. #1 A,C; Ueda Kotsu Corp. #1
Bus operations	Tokyu Bus Corp. # 1 A, B, C, Abashiri Kotsu, Inc. #1, Jotetsu Corp. #1, Tokyu Shachi Bus Co., Ltd. #1 C, Kusakaru Corp. #1 A, B
Cargo transportation	Tokyu Air Cargo Co., Ltd. #1, Nihon Kamotsu Kyuso Co., Ltd. #1 A, Tokyu Freight Service Co., Ltd. #1 A, B, Tokyo Tsuun Co., Ltd. #1 A, Sotetsu Transportation Co., Ltd. #2 A
Flight operations	Japan Air System Co., Ltd. #2
	37 other firms

### (2) Real Estate (47 companies)

Main businesses	Companies
Real estate sales	Tokyu Corp., Tokyu Land Corp. #2 A, B, C
Real estate leasing	Tokyu Corp., Tokyu YMM Properties Co., Ltd. #1, Shibuya Development Inc. #1 A, Kitami Tokyu Building #1 C
Real estate management	Tokyu Community Corp. #2 A, B, C, Tokyu Service Corp. #1 A, B, Tokyu Building Service Inc. #1 A, B, Yanchep Sun City PTY. LTD. #1 B,
Real estate brokerage services	Tokyu Livable Inc. #2 A, B
	37 other firms

### (3) Retail (27 companies)

Main businesses	Companies
Department store operations	Tokyu Department Store Co., Ltd. #2 A, D
Retail operations	Tokyu Store Chain Co., Ltd. #2 A, D, Sapporo Tokyu Store Chain Co., Ltd. #1, Tokyu Hands Inc. #2 A, D, Toko Shoji #1 A
General trading operations	Kowa #1, Tokyu Geox Co., Ltd. #1 D
	20 other firms

### (4) Leisure and Services (73 companies)

Main businesses	Companies
Travel agency	Tokyu Tourist Corp. #1 A
Movie Theater operations	Tokyu Recreation Co. Ltd. #2 A
Golf course operations	Tokyu Corp., Three Hundred Club Co., Ltd. #1, Tokyu Herhill Golf Club #1
Advertising agency	Tokyu Agency Inc. #2 A, B
CATV operations	its communications Inc. #1 A, B
Rental car operations	Nippon Rent'a Car Tokyu Co., Ltd. #1 A, Nippon Rent'a Car Hokkaido #1
	64 other firms

### (5) Hotels (62 companies)

Main business	Companies
Hotels	Tokyu Corp., Tokyu Hotel Chain Co., Ltd. #1 A, Kansai Tokyu Inn and 27 other firms #1 B; Tokyu Canada Corp. #1, Pan Pacific Hotels & Resorts Pte. Ltd. #1, Mauna Lani Resort (Operation) Inc. #1
	29 other firms

### (6) Construction (15 companies)

Main business	Companies
Construction	Tokyu Construction Co., Ltd. #1 A, B, Seikitokyu Kogyo Co., Ltd. #2 B
	13 other firms

**(7) Other (33 companies)**

Main businesses	Companies
Maintenance of rolling stock for railway operations	Tokyu Car Corp. #2 A, B, D, Toyoko Industry Co., Ltd. #1 A, B, D
Automotive parts sales	Shiroki Corp. #2
Telecommunications marketing	Toyoko Denko Co., Ltd. #1 B
Research activities	Tokyu Research Institute, Inc. #1 B
Food products manufacturing	Gold Pak Co., Ltd. #1 D
	27 other firms

Notes #1 Subsidiary, #2 Affiliate

1. There is an overlap of the following companies in segmentation by business lines: Tokyu Corp., Tokyu Construction Co., Ltd., Guam Pacific Tokyu Construction, Tokyu Tourist Corp., Tokyu Kanko Service Tohoku Inc., Tokyu Kanko Service Inc., Tokyu Kanko Service Nishinippon Inc., Izukyu Corp., Jotetsu Corp., Kusakaru Corp., Tokyu Service Corp., Tokyu Bus Corp., Tokyu Canada Corp., and Mauna Lani Resort (Operation), Inc.
2. Tokyu Corp., Tokyu Tourist Corp., Seikitokyu Kogyo Co., Ltd., Tokyu Store Chain Co., Ltd., Tokyu Community Corp. and Tokyu Livable, Inc. are listed on the First Section of the Tokyo Stock Exchange. Tokyu Construction Co., Ltd., Tokyu Land Corp. and Tokyu Car Corp. are listed on the First Sections of the Tokyo Stock Exchange and Osaka Securities Exchange. Tokyu Department Store Co. Ltd. is listed on the First Section of the Tokyo Stock Exchange and on the Sapporo Securities Exchange. Shiroki Corp. is listed on the First Sections of the Tokyo Stock Exchange and Nagoya Stock Exchange. Izukyu Corp., Tokyu Recreation Co., Ltd. and Sotetsu Transportation Co., Ltd. are listed on the Second Section of the Tokyo Stock Exchange. Japan Air System Co., Ltd. is registered on the OTC market.
3. The Company rents facilities to companies marked (A).
4. The Company outsources work to companies marked (B).
5. The Company leases facilities from companies marked (C).
6. The Company procures merchandise from companies marked (D)

**Description of Principal Business Lines as of the End of Interim Fiscal 2001:****Transportation**

**Railway operations:** The Company operates seven railway lines and a streetcar line – Toyoko Line, Meguro Line, Den-en Toshi Line, Oimachi Line, Ikegami Line, Tokyu Tamagawa Line, Kodomonokuni Line and Setagaya Line – all based in southwestern Tokyo and Kanagawa Prefecture. The total track length of these passenger lines is 102.1 kilometers. Izukyu Corp., a consolidated subsidiary, operates a 45.7km line between Ito and Izukyu Shimoda on the Izu Peninsula. Ueda Kotsu. Corp., another consolidated subsidiary, operates an 11.6km long passenger line between Ueda and Bessho Onsen, in Nagano Prefecture.

**Bus operations:** Tokyu Bus Corp. operates scheduled bus services in southwestern Tokyo and Kanagawa Prefecture. In Hokkaido, consolidated subsidiary Jotetsu Corp. operates scheduled bus services, and also leases buses throughout Hokkaido. Tokyu Shachi Bus Co., Ltd., a consolidated subsidiary, operates a chartered bus service in Aichi Prefecture.

**Cargo transportation:** Freight transportation services are operated by consolidated subsidiaries Nihon Kamotsu Kyuso Co., Ltd. and Tokyo Tsuun Co., Ltd., as well as affiliate Sotetsu Transportation Co., Ltd. Most of their operations are centered in metropolitan Tokyo. The light and heavy cargos carried extend from fresh food and amenity goods to steel and construction materials. The Group also offers a wide range of logistics services, including packaging and warehousing. Tokyu Air Cargo Co., Ltd., a consolidated subsidiary, is engaged in freight forwarding of air and marine cargos. The Company provides all required import and export-related services, including customs clearance, collection and delivery, inventory management and logistics processing services.

**Flight operations:** Affiliate Japan Air System Co., Ltd. operates scheduled and chartered flights, mainly on domestic routes.

**Real Estate:**

**Real estate sales:** The principal operations include land development, primarily at Tama Garden City, housing construction and marketing, and real estate consulting. Affiliate Tokyu Land Corp. operates in metropolitan Tokyo, the Kinki region and major urban centers in regional Japan. The company is engaged in residential land development and marketing, and the construction and marketing of detached houses, medium to high-rise condominiums, and resort housing. Tokyu Land is also engaged in joint marketing of built-for-sale houses, a system in which the company works with Tokyu Corporation to build and market family homes on residential land developed by Tokyu Corporation.

**Real estate leasing:** Real estate leasing operations primarily focus on renting office buildings, mainly along the railway lines operated by the Company in Tokyo and Kanagawa Prefecture. Tokyu Land Corp., an affiliate, is also engaged in the real estate leasing business, mainly in office building leasing, and operates primarily in the Tokyo metropolitan area, the Kinki region and in major regional cities.

**Real estate management:** Affiliate Tokyu Community Corp. and consolidated subsidiaries Tokyu Service Corp. and Tokyu Building Service Inc. are engaged in comprehensive building management services (management of building facilities, cleaning and security services), and condominium management services (including administration and facility management).

In real estate brokerage services, affiliate Tokyu Livable Inc. has an extensive network closely linked to local communities in principal cities in the Kanto region, where it offers real estate brokerage and related services.

#### **Retail:**

**Department store operations:** Affiliate Tokyu Department Store Co., Ltd. operates department stores in Shibuya, Kichijoji, Machida and Sapporo.

**Retail operations:** Affiliate Tokyu Store Chain Co., Ltd. operates chain stores principally in the Tokyo metropolitan region handling foods, apparel, and household necessities. Sapporo Tokyu Store Chain Co., Ltd., a consolidated subsidiary, operates a similar chain, with most of its stores located in Sapporo City, Hokkaido.

**General trading operations:** Tokyu Geox Co., Ltd., a consolidated subsidiary, manufactures and markets aggregates, and Kowa Co., Ltd., another consolidated subsidiary, deals mainly with materials.

#### **Leisure and Services**

**Travel agency:** Consolidated subsidiary Tokyu Tourist Corp. partners with domestic transportation companies, hotels, Japanese inns, and tourist facilities to provide domestic travel services for individuals, groups and educational institutions. Tokyu Tourist Corp. also handles individual and group travel overseas through agreements with international airlines, overseas hotels and local travel agents.

**Golf course operations:** The Company operates eight golf courses in Japan, including “Five Hundred Club” in Susono City, Shizuoka Prefecture. The Tokyu Group comprises six golf course operators, including consolidated subsidiary, Three Hundred Club Co., Ltd.

**CATV operations:** its communications Inc., a consolidated subsidiary, offers CATV and ISP services through a fiber-optics network and a co-axial cable network that extend along the Company’s railway lines in Tokyo, Kawasaki and Yokohama.

#### **Hotel operations**

In Japan, the Company operates three hotel chains: Tokyu Inns (29 hotels), Excel Hotel Tokyu (4 hotels) and Tokyu Resorts (2 hotels), while consolidated subsidiary Tokyu Hotel Chain Co., Ltd. is responsible for running 17 Tokyu Hotels. Another consolidated subsidiary, Tokyu Hotel Management Co., Ltd., provides hotel reservations services and is also engaged in marketing. Overseas, consolidated subsidiary Pan Pacific Hotels and Resorts PTE. LTD. operates hotels and provides hotel management services. The company manages 15 hotels in 10 countries, most of which are located in the Asia-Pacific region.

#### **Construction**

Consolidated subsidiary Tokyu Construction Co., Ltd. is responsible for construction of housing, office buildings and government buildings, as well as civil engineering projects for highways, railways and land development. Seikitokyu Kogyo Co., Ltd., an affiliate, focuses on projects for civil engineering, paving, water works, and other general construction.

#### **Other**

**Rolling stock manufacture:** Affiliate Tokyu Car Corp. specializes in the manufacture of rolling stock for railway operations, specialty vehicles and elevated parking systems. Toyoko Industry Co., Ltd., a consolidated subsidiary, is responsible for the design, manufacture, maintenance and inspection of equipment for rolling stock for railway operations, and also designs and installs railroad-related electrical equipment.

**Automotive parts:** Affiliate Shiroki Corp. manufactures and markets major automobile parts such as door sashes under OEM agreements with leading automakers. This company also produces and markets transportation machinery and equipment parts.

In food products manufacturing, affiliate Gold Pak Co., Ltd. manufactures and markets vegetable juices and other health products.

## **2. Management Policy**

### **(1) Basic Management Policy**

Tokyu Group's roots go back to the establishment of Meguro Kamata Railway Company in 1922. The Group has now expanded to 434 companies and 10 public corporations, with Tokyu Corporation as the nucleus. The Group's core operations focus on urban development centered on railway operations. Over the years, the Group has diversified to provide a wide range of services related to the daily lives of the people in the communities it serves. The Group is also actively involved in social programs and environmental activities through foundations, social activities, and Tokyu Association programs.

The Group seeks to fulfill its social responsibilities by building a business deeply rooted in local communities. In 1997, the Group spelled out its core management policy: "Work independently and in collaboration to raise Group synergy and establish a trusted and beloved brand." Toward this goal, the Group adopted the slogan "Toward a Beautiful Age," and has been working toward "Creating a Beautiful Lifestyle Environment" to meet varying consumer needs and to make Tokyu the brand of choice.

To assure continuing growth in the 21<sup>st</sup> century, the Company is implementing the measures outlined in the Tokyu Group Management Policy of April 2000. The management plan emphasizes the Company's position as the major shareholder of the companies comprising the Tokyu Group and as the owner of the Tokyu brand. The Tokyu Group Management Policy sets forth a new approach to the management of the entire group and broadly outlines a plan of action that adheres to this approach. These initiatives will help to create a new image for the Tokyu Group by March 2003.

### **(2) Medium- to Long-Term Management Strategy and Pressing Tasks**

The Tokyu Group has identified three basic themes to guide the Tokyu Basic Management Policy. First is the establishment of Group governance led by the parent company, the largest Group shareholder, to realize Tokyu's management philosophy of "independence and cooperation." The second policy is growth through joint business tie-ups and alliances inside and outside the Tokyo Group with the view to enhancing customer satisfaction. Third is risk management through compliance.

As a first step toward implementing these policies, we have identified our core businesses as those that add more value to and spur greater activity at areas along our railway lines, including strategic locations such as Shibuya; and those that make a significant contribution to raising the value of the Tokyu brand. The Group's operations will be reorganized by selecting and focusing resources on such businesses. We have sold certain group tax companies, restructured regional bus operations and withdrawn from petroleum sales. In addition, we established Tokyu Hotel Management Co., Ltd. in January 2001, and in July made Tokyu Hotel Chain Co., Ltd. a wholly owned subsidiary, as part of our drive to reorganize our hotel business. Plans call for integrating three Group transportation companies into Sotetsu Transportation Co., Ltd. and making Sotetsu a consolidated subsidiary by April 2002. Tokyu Store Chain Co., Ltd. will also be converted into a consolidated subsidiary in April 2002. This company will play a vital role in adding more value to Tokyu businesses located in areas along its railway lines.

In building management, we plan to merge consolidated subsidiaries Tokyu Service Corp. and Tokyu Building Service, Inc. in July 2002. The move will strengthen the operating base of the new general building management firm. In flight operations, Japan Air Systems Co., Ltd., an equity-method affiliate, and Japan Airlines have reached a basic agreement to integrate the management through the establishment of an incorporated holding company in September 2002, pending necessary approval from the Japanese government and both companies' shareholders. Detailed planning of this move will commence shortly.

Secondly, to improve the effectiveness of these measures, we are currently looking at the modalities for reorganizing our decision-making systems, business performance evaluation systems, brand management and other important elements of business.

Third, we will breathe new life into our businesses and railway lines by focusing resources on key areas from which our railway lines operate, including Tokyo's popular Shibuya district. Several growth strategies will support this drive, including media operations, initiatives to strengthen our customer base, entry into the real estate investment trust (REIT) business, reorganization of station functions, and expanding our in-house venture system for new businesses. For example, marking our entry into the REIT business was the June 2001 joint establishment of real estate advisory firm Tokyu Real Estate Investment Management Inc. together with Tokyu Land Corp. A basic agreement has also been reached between Tokyu Corp., Tokyu Land Corp. and Australian firm Lend Lease Corporation on forming an alliance mainly in the REIT business. The three parties are currently in discussions toward getting the alliance up and running. One specific example of our efforts to reorganize functions at stations is the "ranKing ranQueen" store established within the Shibuya Station complex in July 2001. This all-new theme store uses product ranking information obtained from research firms and Tokyu Group companies to display and sell a diverse range of top-performing brands, as well

as provide information on new products.

We are confident that successful implementation of these initiatives will maximize shareholder value.

### **(3) Realigning Tokyu Group Management**

The Tokyu Group Corporate Executive Committee, chaired by the chairman of the board of Tokyu Corp., determines the management policies of the Tokyu Group. Establishing this committee to systematically define policies that involve the exercise of rights and the fulfillment of obligations under the Commercial Code shows our commitment to enhancing management transparency. The committee is responsible for major business decisions and capital policy for the Group companies, evaluation of the performance of companies in the Tokyu Group and brand management.

In July 2000, we implemented several corporate reorganization measures, setting up Corporate Headquarters and New Business Strategy Headquarters to establish a foundation from which to fully implement the Tokyu Group's business policies. In July 2001, we set up Compliance Division within Corporate Headquarters, a move that will strengthen one of the basic themes of the Tokyu Basic Management Policy—risk management through compliance.

### **(4) Management Performance Targets**

One of the Tokyu Group's key management performance targets is to reduce the ratio of interest-bearing debt to EBITDA (operating income + depreciation and amortization) to 10 times or less by March 2003. We intend to restore our financial robustness by applying cash flow-based parameters, and taking decisions in light of current financial conditions, our ability to generate earnings through operating activities, and our ability to handle interest-bearing liabilities. This target will also apply to Group companies that are not consolidated subsidiaries. We will make a concerted effort Group-wide to achieve this goal.

At present, we are looking into the possibility of introducing growth-oriented performance targets from the fiscal year ending March 2004.

### **(5) Basic Policy on Distribution of Profits**

Railway operations constitute the main business of the Tokyu Group. Given the extremely public nature of these operations, we are able to sustain stable business results over long periods while working to further strengthen our operating base. Over the years, capital expenditures have been made on an ongoing basis to increase transportation capacity, enhance safety measures and improve services. The Tokyu Group maintains a basic earnings distribution policy of continuously paying stable dividends to shareholders. Since the fiscal year ended March 1983, we have provided an annual dividend of ¥5 per share. We will continue to provide stable dividends as we make further efforts to lift per-share earnings levels with the view to enhancing shareholder value.

We have made various capital expenditures to improve our rail services. For example, a combined total of ¥297.9 billion has been used for improvements to the Meguro-Tamagawa stretch of Meguro Line and quadruple-tracking lines between Tamagawa and Hiyoshi on Toyoko Line. We have also made capital expenditures totaling ¥156.4 billion on improvements to the Oimachi-Futago-tamagawa stretch of the Oimachi Line, and for quadruple-tracking on Den-en Toshi Line between Futago-tamagawa and Mizonokuchi. These measures have been taken to ease congestion on Toyoko and Den-en Toshi lines, and to build an efficient commuter network that will stimulate greater use of Meguro and Oimachi lines. We are determined to increase our retained earnings as much as possible to provide a reliable source of funds for large-scale capital expenditures over the long term. We are dedicated to strengthening our operating base so as to fulfill our social responsibilities as a provider of public transport.

### **3. Review of Operations**

#### **(1) Overview of the Fiscal 2001 Interim Period**

In the interim period ended September 30, 2001, the ailing Japanese economy failed to shake off the overall tone of recession. Exports and capital expenditures both declined due mainly to the global downturn in IT-related industries. Furthermore, higher unemployment and falling salaries led to ongoing weakness in consumer spending.

In this economic climate, the Tokyu Group (comprising the parent company, consolidated subsidiaries and equity-method affiliates) actively undertook business activities across all its operating segments, while working to raise management efficiencies and reduce expenses.

Consolidated interim revenue from operations climbed 5.3% over the corresponding period of the previous fiscal year to ¥471,869 million. Operating income was ¥28,384 million, down 23.8% year on year, while recurring income declined 47.5% to ¥9,792 million. Net income was ¥4,518 million, an improvement of ¥21,195 million on the loss recorded in the same period of the previous year.

Effective from the interim period ended September 2001, we have formed a new business segment for hotel operations, which were previously part of our leisure and services business. This decision was taken in light of the growing importance of hotels as part of the Group's activities. Furthermore, we determined that Tokyu Bus Corp. plays an important role in businesses peripheral to transportation operations, under which it was previously included. As such, Tokyu Bus Corp. has also been included under real estate operations, and leisure and services. Travel agencies and restaurants located within train station complexes and directly operated by Tokyu Corp. were formerly categorized under transportation operations as associated businesses. From the interim period under review, these businesses have been included under real estate operations. Year-on-year comparisons for segmental operations are restated in line with these changes.

Operating results by business segment are as follows.

#### **1. Transportation**

In railroad transportation, we invested in safety equipment, emergency training, increasing passenger capacity and development of an efficient railway network, and in improvements on the service side, such as service quality and customer assistance in order to enhance passenger safety, convenience and comfort. Revenue from railway operations of the Company increased over the previous fiscal year due to greater passenger traffic. This was the result of our efforts to improve convenience by operating routes that directly link the Meguro Line with the Namboku and Mita Lines, the introduction of new timetables following the launch of limited express train services on Toyoko Line, and the opening of various new facilities in Shibuya and Minami-Machida. However, passenger traffic at consolidated subsidiaries continued to decline. The number of bus passengers in the Tokyo metropolitan area also fell. In regional bus operations, centered mainly in Hokkaido, the aftereffects of the eruption of Mt. Usu gradually began to wear off as the number of passengers rose, mainly for leased buses. Overall, however, revenues from bus operations decreased due to falling fares. Freight operations continued to face a difficult operating environment due principally to a decline in fares and a reduction in contracted vehicles. Transportation volume fell in domestic automobile freight transportation. However, revenues from international freight operations climbed as higher transportation volumes were recorded due to the contribution of new customers.

As a result of the above, revenue from transportation operations increased 2.5% year on year to ¥127,331 million, while operating income declined 7.7% to ¥21,072 million.

#### **2. Real Estate**

In real estate sales, we engaged in aggressive sales of ready-built houses, detached houses, condominiums and commercial land. Real-estate leasing operations were supported by strong revenues from the Cerulean Tower, a mixed-use high-rise building that opened in April 2001 in Shibuya, Tokyo. Occupancy rates remained at high levels. In real estate management, we worked to provide low-cost, high-quality services even as customers called for contract revisions and lower charges in response to the prolonged economic downturn.

As a result, revenue from operations declined 0.7% from the previous fiscal year to ¥66,036 million and operating income fell 19.6% to ¥8,987 million.

#### **3. Retail**

In retail operations, consumer sentiment failed to turn positive, and competition remained fierce as retailers rushed to open new stores following last year's introduction of the Large Retail Store Law. Also exacerbating the situation was a decline in product prices triggered by deflationary influences. During the interim period, consolidated Group companies launched new stores and reorganized operations at underperforming stores. In addition, companies made a



concerted effort to enhance customer loyalty by improving customer services, ensuring the high quality of products, and delivering a broad lineup of attractive products at reasonable prices.

Revenue from retail operations increased 7.5% year on year to ¥56,161 million. Following the withdrawal from petrol sales, operating income totaled ¥684 million, an improvement of ¥746 million over the loss reported in the interim period of the prior fiscal year.

#### **4. Leisure and Services**

In travel agency operations, the opening of Universal Studios Japan stimulated strong demand from individual travelers. However, the operating environment remained severe with corporate demand unable to escape its ongoing slump. Sales volume from group travel declined year on year due to lackluster orders from corporate groups. However, conscientious product planning for individuals and stronger year-on-year results from agency operations for business travel drove higher overall sales volume. In CATV operations, its communications Inc. (formerly Tokyu Cable Television Co., Ltd.) reported higher revenues due to an increase in the number of subscribers to its communications services, and the growing number of joint subscriptions to both its cable television and communications services. Revenue from CATV operations on the whole declined, however, owing to an increase in costs for wiring and installation to boost the number of condominiums connected to communications terminals.

Overall, revenue from leisure and services operations increased 10.6% to ¥46,856 million, while the interim operating loss widened by ¥646 million to ¥3,688 million.

#### **5. Hotels**

As part of measures implemented under the Tokyu Group Management Policy, we continued to reorganize the operations of the Tokyu Inn Chain, which is under the direct management of the parent company, and Tokyu Hotel Chain Co., Ltd. In July 2001, we integrated the reservation and sales systems of both chains by establishing the Tokyu Hotel Reservation Center. This move has helped to improve convenience for customers and operational efficiency. Cerulean Tower Tokyu Hotel has recorded strong revenues from its 414 rooms and dining facilities since opening in Tokyo's Shibuya Ward in May 2001.

Tokyu Hotel Chain Co., Ltd. was included in the Tokyu Group's scope of consolidation from the fiscal 2001 interim period following an exchange of shares. However, the accounts of Tokyu Hotel Chain were included in the balance sheet only, since the share exchange date fell close to the end of the interim period.

As a result of the above, revenue from hotel operations increased 8.2% year on year to ¥34,330 million, while we reported an operating loss of ¥1,023 million.

#### **6. Construction**

An exacting market for capturing orders continued to shape construction operations during the interim period, as the private sector, particularly manufacturers, further scaled back capital expenditures, mainly intended for production facilities, and governmental financial constraints led to more public spending cutbacks. Revenue from construction operations accordingly decreased 16.2% to ¥134,511 million while operating income dropped 84.6% to ¥1,092 million.

In normal circumstances, revenue from construction operations is far higher in the second half of the year due to the majority of construction projects being completed then. Seasonal changes also give rise to differences in first-half and second-half results. For example, in fiscal 2000, ended March 31, 2001, interim revenue from construction operations totaled ¥160,608 million, while full-year revenues were ¥412,195 million.

#### **7. Other**

Revenues from food processing operations climbed as tea and other non-sugar beverages maintained their momentum from the previous year. Orders for rolling stock decreased, but revenues from this business increased overall due to an increase in completed projects.

Effective from the interim period under review, revenues from Gold Pak Co., Ltd. were included in other businesses. As a result, revenue from operations rose ¥28,685 million to ¥36,095 million, while operating income increased ¥1,312 million to ¥1,753 million.

#### **(2) Cash Flows**

Cash and cash equivalents as of September 30, 2001, stood at ¥90,805 million, down ¥33,522 million from March 31, 2001.

Operating activities provided net cash of ¥13,885 million, down ¥6,214 million year on year. Significant addbacks to income before income taxes of ¥11,803 million were a decline in trade receivables of ¥32,023 million, and depreciation

of ¥30,031 million, which countered negative factors, including a ¥24,099 million decline in trade payables. The year-on-year decrease was mainly attributable to income taxes paid.

Net cash used in investing activities was ¥30,225 million, up ¥2,657 million on the prior year's interim period. Payments for the purchase of property and equipment were higher year on year at ¥50,688 million due to ongoing active efforts to make capital expenditures relating to Cerulean Tower and for multi-track lines in railway operations. Another component was payments for the purchase of investment securities. These components were absorbed to a certain extent by higher year-on-year proceeds from the sale of property and equipment.

Financing activities used net cash of ¥27,453 million, down ¥12,130 million year on year. This was attributable to further reductions of long-term borrowings and other interest-bearing liabilities.

### **(3) Outlook**

For the fiscal year ending March 31, 2002, Tokyu Corporation forecasts revenue from operations of ¥1,100 billion (up 8.6% year on year), recurring profit of ¥21.5 billion (down 9.0%), and net income of ¥10.5 billion, an improvement of ¥40.6 billion over the prior fiscal year's net loss.

#### 4. Consolidated Financial Statements

##### (1) Consolidated Balance Sheets

(Unit: ¥ mln)

Assets Section			
Item	Fiscal 2001 Interim As of September 30, 2001	Fiscal 2000 Interim As of September 30, 2000	Fiscal 2000 As of March 31, 2001
(Assets Section)			
Current Assets	677,267	683,324	719,489
Cash and deposits	92,334	92,778	125,759
Trades notes and accounts receivable	147,976	134,431	178,595
Securities	450	795	453
Inventories	374,699	392,528	353,161
Deferred tax assets	4,879	5,731	5,806
Other current assets	62,966	62,101	61,785
Allowance for doubtful accounts	(6,039)	(5,041)	(6,072)
Fixed Assets	1,850,761	1,778,495	1,780,396
Tangible fixed assets	1,516,095	1,445,427	1,453,941
Buildings & structures	612,505	532,364	551,433
Machinery & autos	67,531	61,848	68,844
Land	450,896	428,913	419,698
Construction in progress	363,407	403,358	393,931
Others	21,754	18,942	20,033
Intangible fixed assets	59,884	42,973	46,801
Consolidated adjustment account	20,326	3,898	7,441
Others	39,558	39,074	39,359
Investments & Others	274,781	290,094	279,654
Investment securities	167,663	200,210	179,913
Long-term loans receivable	3,133	2,970	3,118
Deferred tax assets	33,852	16,181	28,353
Others	85,143	82,428	81,989
Allowance for doubtful accounts	(15,011)	(11,696)	(13,720)
Total assets	2,528,029	2,461,820	2,499,886

(Unit: ¥ mln)

Liabilities, Minority Interest and Shareholders' Equity Sections			
Item	Fiscal 2001 Interim As of September 30, 2001	Fiscal 2000 Interim As of September 30, 2000	Fiscal 2000 As of March 31, 2001
(Liabilities Section)			
Current Liabilities	1,192,912	1,065,821	1,158,301
Trade notes and accounts payable	163,984	147,765	186,804
Short-term debt	605,384	573,012	572,571
Current portion of long-term debt	71,640	10,800	57,300
Accrued income taxes	6,986	16,037	25,473
Reserve for guarantees for completed contracts	520	430	597
Reserve for employees' bonuses	12,925	12,787	11,946
Advances received	235,463	224,155	202,527
Others	96,007	80,832	101,081
Long-term Liabilities	1,123,307	1,182,993	1,142,320
Corporate bonds	307,101	351,741	303,741
Long-term debt	552,815	566,848	573,304
Reserve for employees' retirement benefits	83,665	70,691	75,747
Reserve for directors' retirement benefits	3,246	3,473	3,554
Reserve for losses incurred in real estate development projects	-	8,910	6,238
Liabilities resulting from application of equity method accounting	5,932	-	-
Guarantee deposits	139,102	147,092	147,382
Deferred tax liabilities	10,555	10,782	10,637
Deferred tax liabilities from revaluation from land	7,466	7,492	7,466
Others	13,422	15,962	14,247
Special legal reserve	45,273	48,303	46,768
Urban Railways Improvement Reserve	45,273	48,303	46,768
Total Liabilities	2,361,492	2,297,118	2,347,390
(Minority Interest)			
Minority interest	14,973	13,875	13,429
(Shareholders' Equity Section)			
Common stock	108,819	107,542	107,542
Capital surplus	120,702	106,222	106,222
Revaluation balance	9,496	3,858	9,291
Accumulated deficit	76,275	59,689	77,574
Unrealized holding gains on securities	581	9,149	6,679
Foreign currency translation adjustment account	(11,293)	(16,184)	(13,036)
Treasury stock	(93)	(23)	(17)
Parent company stock held by subsidiaries	(376)	(49)	(41)
Total Shareholders' Equity	151,562	150,826	139,066
Total Liabilities, Minority Interest & Shareholders' Equity	2,528,029	2,461,820	2,499,886

**(2) Consolidated Statements of Income**

(Unit: ¥ mln)

Item	Fiscal 2001 Interim From April 1, 2001 to September 30, 2001	Fiscal 2000 Interim From April 1, 2000 to September 30, 2000	Fiscal 2000 From April 1, 2000 to March 31, 2001
Revenue from operations	471,869	447,921	1,012,890
Cost of revenue from operations	443,484	410,695	948,515
Operating expenses & cost of sales (Transportation, etc.)	384,874	361,270	841,922
SG&A expenses	58,609	49,424	106,593
Operating income	28,384	37,226	64,374
Non-operating income	3,628	5,249	9,635
Interest & dividends	1,106	1,426	2,543
Other income	2,522	3,823	7,092
Non-operating expenses	22,220	23,828	50,375
Interest	18,253	19,510	38,873
Equity in losses of affiliates	1,408	2,553	8,299
Other expenses	2,559	1,764	3,202
Recurring income	9,792	18,647	23,634
Extraordinary gains	8,289	17,078	55,863
Extraordinary losses	6,277	49,001	104,487
Income before income taxes	11,803	(13,276)	(24,988)
Income taxes	6,723	15,798	29,659
Income tax adjustment	1,127	(8,781)	(19,530)
Minority interest in losses of consolidated subsidiaries	565	3,615	4,954
Net income (loss)	4,518	(16,677)	(30,163)

(Note)	Breakdown of extraordinary gains	Fiscal 2001 Interim	Fiscal 2000 Interim	(¥ mln) Fiscal 2000
	Gain on sale of property and equipment	3,172	1,689	21,370
	Reversal of Urban Railways Improvement Reserve	2,653	2,653	5,307
	Gain on sale of subsidiary stock	151	9,575	12,650
	Gain on establishment of retirement benefit trust	-	-	7,040
	Breakdown of extraordinary losses			
	Loss on sale of property and equipment	1,519	1,045	3,872
	Past service costs for retirement benefits	1,513	-	-
	Provision to the Urban Railway Improvement Reserve	1,157	1,120	2,239
	Amortization of difference arising from adoption of retirement benefit accounting	-	34,775	69,546

**(3) Consolidated Statements of Retained Earnings**

( Unit: ¥ mln )

Item	Fiscal 2001 Interim From April 1, 2001 to September 30, 2001	Fiscal 2000 Interim From April 1, 2000 to September 30, 2000	Fiscal 2000 From April 1, 2000 to March 31, 2001
Accumulated deficit, beginning of year	77,574	40,012	40,012
Decline in accumulated deficit	-	243	206
Decline in accumulated deficit due to decrease in consolidated subsidiaries	-	243	206
Increase in accumulated deficit	3,218	3,242	7,604
Reversal of revaluation balance	205	338	1,372
Increase in accumulated deficit due to decrease in consolidated subsidiaries	37	-	-
Increase in accumulated deficit due to increase in consolidated subsidiaries of equity-method affiliates	28	-	582
Dividends	2,745	2,745	5,491
Directors' bonuses	201	158	158
Net income (loss)	4,518	(16,677)	(30,163)
Accumulated deficit, end of year	76,275	59,689	77,574

**(4) Consolidated Statements of Cash Flows**

( Unit: ¥ mln )

Item	Fiscal 2001 Interim From April 1, 2001 To September 30, 2001	Fiscal 2000 Interim From April 1, 2000 To September 30, 2000	Fiscal 2000 From April 1, 2000 To March 31, 2001
<b>I Cash flows from operating activities</b>			
Income before income taxes	11,803	(13,276)	(24,988)
Depreciation	30,031	26,642	56,185
Amortization of consolidation adjustment account	1,059	383	611
Decrease in employees' retirement benefit reserve	-	(37,548)	(37,548)
Increase (decrease) in employees, retirement benefit reserve	(1,300)	70,691	75,633
Establishment of employees' retirement benefit trust	-	-	26,516
Gain on establishment of employees' retirement benefit trust	-	-	(7,040)
Increase (decrease) in reserve for probable loss on development projects	(6,238)	(90)	(2,762)
Increase in liabilities resulting from application of equity method accounting	5,932	-	-
Decrease in Urban Railways Improvement Reserve	(1,495)	(1,533)	(3,067)
Contribution from construction received	(26)	(29)	(1,354)
Reduction in contribution from construction	21	25	1,339
Gain on sale of subsidiary stock	(149)	(9,575)	(12,620)
Gain on sale of parent company stock held by subsidiaries	(12)	(286)	(287)
Gain (loss) on revaluation of investment securities	386	1,066	6,116
Gain (loss) on sale of property and equipment	(1,652)	(643)	(17,497)
Loss on disposal of property and equipment	3,670	5,849	14,789
Loss on revaluation of real estate for sale	289	2,989	4,193
Loss on equity-method investments	1,408	2,553	8,299
Gain on change in equity interest	(550)	-	(2,736)
Increase (decrease) in accounts receivable	32,023	51,748	9,349
Increase (decrease) in inventories	(20,238)	(26,333)	33,079
Increase (decrease) in accounts payable	(24,099)	(34,358)	1,362
Increase (decrease) in advances received	24,717	-	(24,385)
Interest and dividend income	(1,106)	(1,426)	(2,543)
Interest expense	18,253	19,510	38,873
Other	(16,923)	(15,148)	(6,137)
Subtotal	55,804	41,210	133,380
Interest and dividends received	1,379	1,302	3,102
Interest paid	(17,997)	(18,804)	(38,809)
Income taxes paid	(25,300)	(3,608)	(8,456)
<b>Net cash provided by operating activities</b>	<b>13,885</b>	<b>20,100</b>	<b>89,217</b>

II. Cash flows from investing activities			
Payment for purchase of securities	-	-	(0)
Proceeds from sale of securities	65	-	273
Payment for purchase of property and equipment	(50,688)	(42,605)	(107,326)
Proceeds from sale of property and equipment	14,211	4,353	31,747
Payment for purchase of investment securities	(5,463)	(724)	(12,092)
Proceeds from sale of investment securities	733	2,983	3,040
Proceeds from sale of subsidiary stock	103	10,000	11,949
Payment for purchase of subsidiary stock, resulting in changes in the scope of consolidation	-	-	(8,063)
Proceeds from purchase of subsidiary stock, resulting in changes in the scope of consolidation	162	-	-
Proceeds from sale of subsidiary stock, resulting in changes in the scope of consolidation	0	-	870
Proceeds from receipt of contribution for construction	7,791	29	24,127
Disbursement of loans receivable	(1,233)	(2,004)	(1,358)
Collection of loans receivable	684	1,366	2,219
Other	3,405	(966)	(8,807)
Net cash used in investing activities	(30,225)	(27,567)	(63,421)
III. Cash flows from financing activities			
Payment of short-term loans, net	(8,862)	(24,179)	(34,051)
Proceeds from long-term debt	18,157	48,974	111,731
Repayment of long-term debt	(51,063)	(33,606)	(92,644)
Proceeds from issuance of commercial paper	7,000	6,000	14,000
Redemption of commercial paper	(7,000)	(30,000)	(38,000)
Proceeds from bond issue	17,975	8,482	20,616
Payment for redemption of bonds	(300)	(13,000)	(23,500)
Gain on sale of parent company stock held by subsidiaries	14	1,018	1,101
Dividends paid by parent company	(2,745)	(2,745)	(5,491)
Proceeds from issuance of stock to minority shareholders	193	-	3,388
Dividends paid to minority shareholders	(52)	(67)	(64)
Other	(770)	(459)	3
Net cash used in financing activities	(27,453)	(39,583)	(42,910)
IV Effect of exchange rate changes on cash and cash equivalents	1,822	(292)	(3,897)
V Increase (decrease) in cash and cash equivalents	(41,970)	(47,344)	(13,217)
VI Cash and cash equivalents at beginning of period	124,328	137,589	137,589
VII Decrease in cash and cash equivalents due to exclusion of subsidiary from consolidation	(289)	(16)	(44)
VIII Increase in cash and cash equivalents due to inclusion of subsidiary in consolidation.	8,738	-	-
IX Cash and cash equivalents at end of period	90,805	90,229	124,328



## **(5) Basis of Presentation of Consolidated Financial Statements**

### **1. Scope of Consolidation**

The Tokyu Group comprises 240 consolidated subsidiaries, including Tokyu Construction Co., Ltd. Izukyu Corp., and Tokyu Tourist Corp.

Tokyu Real Estate Investment Management Inc. was newly established and included in the scope of consolidation. Tokyu Hotel Chain Co., Ltd. became a wholly owned subsidiary through an exchange of shares. Subsequently, Tokyu Hotel Chain and its 19 subsidiaries were included in the scope of consolidation. Following the purchase of shares, Toko Shoji Co., Ltd. and three other companies were also included in the scope of consolidation.

The accounts of Tokyu Hotel Chain and its 19 consolidated subsidiaries were included in the balance sheets only, as the share exchange was concluded close to the interim term-end. Tokyu Kenzai Kogyo Co., Ltd. and Island King Inc. were excluded from consolidation as they merged with other consolidated subsidiaries. Hakodate Bus Kosan and Hokkaido Tokyu Kamotsu Soko were liquidated and excluded from consolidation. Hokumon Bus Co., Ltd. and Kusakaru Hire were excluded from consolidation, as Tokyu sold its equity holdings in those companies. Tokyu reduced its equity holdings in Hakodate Bus Corp. through a private placement of shares, making the company a non-consolidated affiliate. Subsequently, Toyo Tire Hakodate Hambai a subsidiary of Hakodate Bus Corp. was excluded from consolidation as it no longer qualifies as a Tokyu subsidiary.

Additionally, AizenEn Corp. was excluded from consolidation because it has no material effect on consolidated financial statements due to the small scale of its operations.

### **2. Application of the Equity Method**

Only one non-consolidated subsidiary, AizenEn Corp. is accounted for by the equity method. Meanwhile, the 42 affiliates accounted for by the equity method include Tokyu Land Corp. and Tokyu Department Store Co., Ltd. and Tokyu Hotel Chain Co., Ltd. The equity method of accounting was also applied to Hakodate Bus Corp., which has become a Tokyu affiliate.

Tokyu Hotel Chain Co., Ltd. and two of its subsidiaries were excluded from the application of equity method accounting, as they became consolidated subsidiaries following an exchange of shares. Cherry Tourist and FM Atami previously equity method affiliates, have been excluded from treatment under the equity method since Tokyu sold its equity holding in those companies.

### **3. Fiscal Year End of Consolidated Subsidiaries**

Among the consolidated subsidiaries, 87 companies, including Tokyu Tourist Corp. close their books on a semi-annual basis on June 30 or August 31. Semi-annual financial statements as of their respective balance sheet dates were used for the preparation of semi-annual consolidated financial statements. The semi-annual consolidated financial statements were adjusted for material transactions between the fiscal year-end of subsidiaries and the balance sheet date.

Among the consolidated subsidiaries, seven companies, including Three Hundred Club Co., Ltd. close their books on a semi-annual basis on November 30 or December 31. These were adjusted to reflect the financial position and results of operations as of and for years ended March 31, 2001.

## **4. Summary of Significant Accounting Practices**

### **(1) Valuation Standards and Accounting Treatment for Important Assets**

#### **(a) Securities**

Bonds held to maturity:

Bonds are valued using the cost amortization method.

Securities with market quotations

Securities with market quotations are valued at market on the semi-annual balance sheet date. (The entire difference between the carrying value and the market value is capitalized. Cost of sales is computed by the moving average method.)

Securities without market quotations

Securities without market quotations are valued at cost, determined by the moving average method.

#### **(b) Derivatives**

Derivatives are stated at market value.

#### **(c) Inventories**

Residential land lots and buildings are valued at cost, and the specific identification method, cost being determined by the weighted average (for the region) method. Other inventories are valued at cost, which is

determined either by the specific identification method, the weighted average method or the last cost method.

**(2) Method for Depreciating Important Assets**

**(a) Tangible fixed assets**

Depreciation is computed mainly by the declining-balance method. Depreciation of certain leased facilities of the Company and tangible fixed assets of its consolidated subsidiaries is computed in combination with the straight-line method. Depreciation on buildings (excluding fixtures) acquired by the Company and its domestic subsidiaries after April 1, 1998 is computed mainly by the straight-line method. The estimated useful life of the buildings is assumed as follows:

Buildings and structures: 2-75 years

**(b) Intangible fixed assets**

Depreciation is computed by the straight-line method. Depreciation on software for in-house use is computed by the straight-line method, assuming a useful life of 5 years.

**(3) Deferred assets**

Bond issue expenses are charged as one-time expenses to income as incurred.

**(4) Reserves**

**(a) Reserve for doubtful accounts**

The allowance for doubtful receivables is provided for at rates based on past collection experience. In addition, the amount deemed necessary to cover individual uncollectable receivables, based on management's estimate of collectibility, is provided when appropriate.

**(b) Reserve for guarantee on completed contracts**

The allowance for guarantee on completed contracts is provided for at rates based on past experience.

**(c) Bonus reserve**

Accrued bonus liabilities (employees and employee directors of the company) are based on estimated amounts to be paid in subsequent periods.

**(d) Retirement benefit reserve**

Accrued employee retirement benefits are provided for on the basis of the retirement and severance benefit obligations accrued during the interim period and the estimated fair value of pension fund assets as of the balance sheet date. Differences in the actuarially computed value of benefits are charged to income (from the following year) over the remaining period to retirement of the employee, by the straight-line method.

**(e) Directors' retirement benefit reserve**

The allowance for directors' retirement benefits is provided for on the basis of the Company's internal rules.

**(5) Translation of material foreign currency denominated assets and liabilities into Japanese yen**

All foreign currency denominated credits and debts are translated into yen amounts at the rates of exchange in effect on the interim balance sheet date, and translation gains are accounted as profit or loss. Assets and liabilities of overseas subsidiaries are translated into yen amounts at the rates of exchange in effect on the interim balance sheet date. Revenue and expenses are translated into yen amounts at the average exchange rate for the fiscal year and the differences are included in the translation adjustment account in the shareholders' equity section.

**(6) Special legal reserves (Urban Railways Improvement Reserve)**

A reserve is provided for specific construction projects, in compliance with the provisions of Article 8 of the Law for the Urban Railways Improvement.

**(7) Leases**

Finance leases, other than those that transfer ownership of the leased assets to the lessee, are treated in the same way as ordinary operating leases for accounting purposes.

All finance lease transactions by the Company and its consolidated subsidiaries, other than those deemed to transfer ownership of the leased assets to lessees, are accounted for by the method similar to that applicable to ordinary operating leases.

**(8) Hedge accounting standards**

**(a) Hedge accounting**

Deferred hedge accounting is used in principle. Special hedge accounting is applied for interest rate swaps that

meet criteria for qualification for special hedge accounting. Foreign exchange forward contracts and currency swap contracts are allocated specific hedged risks when they meet the criteria for qualification.

**(b) Hedging methods and risks hedged**

Hedging method: interest rate swaps, currency swaps, foreign exchange forward contracts, interest-cap

Risks hedged: bonds, loans payable, foreign currency denominated credits and debts, scheduled foreign exchange

**(c) Hedging policy**

Rules regarding authority to enter into derivative transactions are defined in the Company's Operations Manual.

Exposure to interest rate risk and currency risk is hedged in conformity with these regulations. Consolidated subsidiaries engage in derivatives transactions in conformity with their own internal rules, as a means to reduce exposure to interest rate risk and currency risk arising from their regular business operations.

**(d) Assessing the effectiveness of a hedge**

Rate of changes in the cash flows from hedging instruments and the risks hedged over their respective lapsed periods are used as the yardsticks for measuring the effectiveness of the hedge.

**(9) Accounting for consumption tax:**

The tax exclusion method is applied.

**5. Cash and Cash Equivalents for the Purpose of Interim Consolidated Cash Flow Statements**

For the purpose of interim consolidated cash flow statements, the Company considers the following as funds (cash and cash equivalents): cash on hand and in banks; and highly liquid short-term investments with original maturities of 3-months or less and without significant risk of change in value.

**(Supplementary Information)**

Until the interim period ended September 30, 2000, the Company recorded revenue from the media business as non-operating income. Within this, revenues from cellular phone sales were accounted for in non-operating income, the amount obtained after offsetting costs against sales. Since the second half of the fiscal year ended March 31, 2001, revenue from the media business has been included in revenue from operations, and revenue and costs from sales of cellular phones have been accounted for together.

As a result of this change, the prior fiscal year interim revenue from operations declined ¥2,798 million, operating income increased ¥63 million, and non-operating income rose ¥468 million, as compared with the amounts that would have been reported if the new method had been applied in the corresponding interim period of the prior fiscal year.

**(Accounting Changes)**

**(Interim Statements of Income)**

Until the fiscal year ended March 31, 2001, advertising revenues of the Company and Tokyu Bus Corp. were reported in revenue from operations, the net amount obtained after offsetting costs against revenues. Recognizing their growing importance, however, from the fiscal year ending March 31, 2002, these revenues and costs are accounted for together.

In line with this change, both interim revenue from operations and operating expenses for this interim period increased ¥2,134 million as compared with the amounts that would have been reported if the method applied in the corresponding interim period of the prior fiscal year had been applied.

**(Interim Statements of Cash Flows)**

Effective the fiscal year ended March 31, 2001, increases and decreases in advances received are reported as an individual item. In the prior year's interim period, they were accounted for as a ¥10,998 million component of "Other" in cash flows from operating activities.

**Notes to Consolidated Financial Statements**  
**Notes to Consolidated Balance Sheets**

(Unit: ¥ mln)

	Fiscal 2001 Interim As of Sept. 30, 2001	Fiscal 2000 Interim As of Sept. 30, 2000	Fiscal 2000 As of March 31, 2001
1. Accumulated depreciation (Tangible fixed assets)	741,861	645,538	673,845
2. Contingent liabilities	1,988	2,011	2,340
3. Notes discounted and endorsed	1,780	1,827	1,661
4. Pledged assets and corresponding liabilities			
Pledged assets			
Securities	178	328	99
Buildings and structures	(-)	(-)	(-)
Machinery and Autos	365,032	300,478	349,379
Land	(223,858)	(198,048)	(218,184)
Investment securities	50,531	46,598	54,391
Other assets	(47,971)	(46,547)	(50,365)
Land	252,626	248,035	276,755
Investment securities	(49,189)	(47,871)	(48,224)
Other assets	14,879	12,748	14,871
Investment securities	(-)	(-)	(-)
Other assets	37,744	32,125	31,834
Other assets	(5,758)	(4,888)	(6,349)
<b>Total</b>	<b>720,992</b>	<b>640,315</b>	<b>727,332</b>
	(326,778)	(297,355)	(323,124)
Collateral-backed liabilities			
Short-term loans payable	85,003	75,251	62,179
Corporate bonds	(10,841)	(12,326)	(-)
Long-term loans payable	8,801	9,601	9,101
Others	(6,201)	(6,701)	(6,201)
Short-term loans payable	371,107	371,701	387,216
Others	(227,075)	(234,165)	(242,455)
Others	11,079	16,808	14,077
Others	(3,662)	(7,424)	(5,570)
<b>Total</b>	<b>475,991</b>	<b>473,363</b>	<b>472,574</b>
	(247,780)	(260,617)	(254,227)

Parentheses: Assets pledged and corresponding liabilities related to borrowings from the Railway Foundation, Railway Track Foundation, Highway Traffic Business Foundation, Tourist Facilities Foundation, and Manufacturing Facilities Foundation.

5. Securities loaned

Investment securities	228	-	253
	(85,005 thousand bahts)		(91,691 thousand bahts)

6. Notes are accounted upon settlement. Since the balance sheet date was a business holiday, the following amounts of notes receivable maturing on the balance sheet date are included in the outstanding balance of notes receivable.

Notes receivable	1,384	1,068	1,472
Notes payable	1,494	1,630	813

7. The allowance for “Claims in Bankruptcy and Claims in Receivership” (Fiscal 2001 interim term-end : ¥40,562 million, fiscal 2000 interim term-end : ¥37,589 million, fiscal 2000 year-end : ¥40,243 million) included in the “Allowance for Doubtful Receivables” and accounted in the “Others” account in “Investments and Others,” has been deducted directly from the “Allowance for Doubtful Receivables.”

**(Reconciliation of Consolidated Cash Flow Statements)**

The reconciliation of cash and cash equivalents in the cash and cash equivalents in the consolidated cash flow statements and the consolidated balance sheets is as follows:

(¥ mln)	Fiscal 2001 Interim As of Sept. 30, 2001	Fiscal 2000 Interim As of Sept. 30, 2000	Fiscal 2000 As of March 31, 2001
Cash and deposits in banks	92,334	92,778	125,759
Term deposits with maturities longer than 3 months	(1,650)	(2,677)	(1,639)
Securities included in cash and cash equivalents	120	128	208
Cash and cash equivalents	<u>90,805</u>	<u>90,229</u>	<u>124,328</u>

## 5. Segment Information

Fiscal 2001 Interim Period (April 1, 2001 - September 30, 2001)

(Unit: ¥ mln)

	Transportation	Real Estate	Retail	Leisure and Services	Hotels	Construction	Other	Total	Elimination / Headquarters	Consolidated
I. Revenues/Operating income										
Revenue from operations										
(1) Outside customers	126,325	63,388	54,976	46,205	34,233	116,128	30,611	471,869	-	471,869
(2) Inter-segment										
Internal or transfers	1,005	2,648	1,185	650	96	18,383	5,484	29,454	(29,454)	-
Total	127,331	66,036	56,161	46,856	34,330	134,511	36,095	501,323	(29,454)	471,869
Operating expenses	106,259	57,049	55,477	50,544	35,354	133,419	34,342	472,446	(28,961)	443,484
Operating income	21,072	8,987	684	(3,688)	(1,023)	1,092	1,753	28,877	(492)	28,384

Fiscal 2000 Interim Period (April 1, 2000 - September 30, 2000)

(Unit: ¥ mln)

	Transportation	Real Estate	Retail	Leisure and Services	Construction	Other	Total	Elimination / Headquarters	Consolidated
I. Revenues/Operating income									
Revenue from operations									
(1) Outside customers	125,625	62,681	50,852	71,788	131,593	5,379	447,921	-	447,921
(2) Inter-segment									
Internal or transfers	1,683	2,315	1,372	684	29,015	2,030	37,101	(37,101)	-
Total	127,309	64,996	52,225	72,472	160,608	7,410	485,023	(37,101)	447,921
Operating expenses	104,169	54,109	52,288	75,329	153,522	6,969	446,389	(35,694)	410,695
Operating income	23,140	10,886	(62)	(2,856)	7,085	440	38,633	(1,407)	37,226

Fiscal 2000 (April 1, 2000 - March 31, 2001)

(Unit: ¥ mln)

	Transportation	Real Estate	Retail	Leisure and Services	Construction	Other	Total	Elimination / Headquarters	Consolidated
I. Revenues/Operating income									
Revenue from operations									
(1) Outside customers	256,632	145,347	98,708	149,128	348,920	14,152	1,012,890	-	1,012,890
(2) Inter-segment									
Internal or transfers	3,162	4,723	2,716	1,468	63,274	5,491	80,837	(80,837)	-
Total	259,795	150,071	101,424	150,597	412,195	19,643	1,093,727	(80,837)	1,012,890
Operating expenses	223,040	127,724	101,129	155,540	397,481	18,141	1,023,058	(74,542)	948,515
Operating income	36,754	22,347	294	(4,943)	14,713	1,502	70,669	(6,294)	64,374

### Notes

#### 1. Operating Segments

Operating segments are based on Standard Industrial Classifications in Japan and are designed to accurately reflect the diversified nature of the Company's business.

#### (Business segment changes)

The "Hotels" segment was included as part of "Leisure and Services" until the end of the fiscal year ended March 31, 2001. The decision to create a new segment for hotels was taken in light of the increase in new consolidated subsidiaries and the importance of hotel operations to the Group's overall business activities.

Until the fiscal year ended March 31, 2001, Tokyu Bus Corp. was included as part of "Transportation." However, given the rising importance of this company's revenue from operations and operating income to businesses peripheral to transportation operations, Tokyu Bus Corp. has also been included under "Real Estate" and "Leisure and Services" from the interim period under review.

Tokyu Corp.'s travel agencies and restaurants located within train station complexes were formerly categorized under "Transportation" as associated businesses. From the interim period under review, these businesses have been included instead under "Real Estate" due to their operation combined with other assets in line with the realignment of business segments and organizational changes at the parent company.

For reference purposes, segmental results for prior accounting periods utilizing the new categorization of business segments are restated as follows:

Fiscal 2000 Interim Period (April 1, 2000 - September 30, 2000)

(Unit: ¥ mln)

	Transportation	Real Estate	Retail	Leisure and Services	Hotels	Construction	Other	Total	Elimination / Headquarters	Consolidated
I.Revenues/Operating income										
Revenue from operations										
(1) Outside customers	122,541	64,185	50,852	41,724	31,644	131,593	5,379	447,921	-	447,921
(2) Inter-segment										
Internal or transfers	1,683	2,315	1,372	622	79	29,015	2,030	37,118	(37,118)	-
Total	124,224	66,500	52,225	42,346	31,723	160,608	7,410	485,040	(37,118)	447,921
Operating expenses	101,400	55,321	52,288	45,388	31,514	153,522	6,969	446,406	(35,711)	410,695
Operating income	22,824	11,178	(62)	(3,041)	208	7,085	440	38,633	(1,407)	37,226

Fiscal 2000 (April 1, 2000 - March 31, 2001)

(Unit: ¥ mln)

	Transportation	Real Estate	Retail	Leisure and Services	Hotels	Construction	Other	Total	Elimination / Headquarters	Consolidated
I.Revenues/Operating income										
Revenue from operations										
(1) Outside customers	250,360	148,353	98,708	90,087	62,308	348,920	14,152	1,012,890	-	1,012,890
(2) Inter-segment										
Internal or transfers	3,162	4,723	2,716	1,348	145	63,274	5,491	80,862	(80,862)	-
Total	253,522	153,077	101,424	91,435	62,453	412,195	19,643	1,093,753	(80,862)	1,012,890
Operating expenses	217,255	130,270	101,129	95,190	63,615	397,481	18,141	1,023,083	(74,568)	948,515
Operating income	36,266	22,807	294	(3,754)	(1,161)	14,713	1,502	70,669	(6,294)	64,374

## 2. Description of operating segments

- Transportation: railway operations, bus operations and cargo transportation
- Real Estate: real estate sales, real estate leasing and real estate management
- Retail: retail operations and general trading operations
- Leisure and Services: travel agency, golf course operations and CATV operations
- Hotels: hotel operations
- Construction: civil engineering works, buildings and general construction
- Other: maintenance of rolling stock for railway operations and food products manufacturing

3. No unallocated operating expenses were included in "Elimination / Headquarters."

## 4. Accounting Changes

As stated in the "Basis of Presenting the Consolidated Financial Statements" and in "Supplementary Information," until the interim period ended September 30, 2000, the Company accounted for revenue from the media business in revenue from operations. Within this, revenue from sales of cellular phones was reported in non-operating income after offsetting costs against sales. From the second half of fiscal 2001, however, revenue from the media

business has been reported in “Leisure and Services,” and revenue and costs from sales of cellular phones have been accounted for together. As a result of this change, the prior fiscal year interim revenue from “Leisure and Services” business declined ¥2,798 million and operating income increased ¥63 million as compared with the amounts that would have been reported if the new method had been applied in the corresponding interim period of the prior fiscal year.

As stated in the “Basis of Presenting the Consolidated Financial Statements” and in “Accounting Changes,” until the fiscal year ended March 31, 2001, advertising revenues of the Company and Tokyu Bus Corp. were reported in revenue from operations, the net amount obtained after offsetting costs against revenues. Recognizing their growing importance, however, from the fiscal year ending March 31, 2002, these revenues and costs are accounted for together. In line with this change, both interim revenue from operations and operating expenses for this interim period increased ¥2,134 million as compared with the amounts that would have been reported if the method applied in the corresponding interim period of the prior fiscal year had been applied.

**(2) Geographical Segment Information**

Fiscal 2001 Interim (April 1, 2001 - September 30, 2001), Fiscal 2000 Interim (April 1, 2000 - September 30, 2000), and Fiscal 2000 (April 1, 2000 - March 31, 2001):

Geographical segment information is not included since revenue from domestic operations represent more than 90% of the total revenues for all segments.

**(3) Overseas sales**

Fiscal 2001 Interim (April 1, 2001 - September 30, 2001), Fiscal 2000 Interim (April 1, 2000 - September 30, 2000), and Fiscal 2000 (April 1, 2000 - March 31, 2001):

Overseas revenue is not disclosed since it represents less than 10% of total consolidated revenue from operations.



## 6. Leases

(1) Finance leases transactions other than those by which the ownership of leased assets is transferred to lessees. (Lessees).

a. The acquisition cost equivalents, accumulated depreciation equivalents, and balance equivalents of leased assets at the end of period

(Unit: ¥ mln)

	Fiscal 2001 Interim			Fiscal 2000 Interim			Fiscal 2000		
	Acquisition cost equivalents	Accumulated depreciation equivalents	Balance equivalents at the end of period	Acquisition cost equivalents	Accumulated depreciation equivalents	Balance equivalents at the end of period	Acquisition cost equivalents	Accumulated depreciation equivalents	Balance equivalents at the end of period
Machinery & Autos	8,064	5,093	2,970	7,893	4,870	3,022	8,293	5,509	2,784
Others	16,850	9,150	7,700	15,176	6,755	8,420	17,495	9,457	8,037
Total	24,914	14,243	10,670	23,069	11,626	11,443	25,789	14,967	10,821

Note: Since outstanding lease commitments (as of the end of the period), constitute an immaterial portion of tangible fixed assets (as of the end of the term), acquisition cost equivalents are computed by the interest-inclusive method.

	Fiscal 2001 Interim Term-end ¥ mln	Fiscal 2000 Interim Term-end ¥ mln	Fiscal 2000 Year end ¥ mln
b. Outstanding lease commitment equivalents			
Within 1 year	3,741	2,809	3,732
More than 1 year	6,929	8,634	7,089
Total	10,670	11,443	10,821

Note: Since outstanding lease commitments (as of the end of the period), constitute an immaterial portion of tangible fixed assets (as of the end of the period), outstanding lease commitment equivalents are computed by the interest-inclusive method.

	Fiscal 2001 Interim ¥ mln	Fiscal 2000 Interim ¥ mln	Fiscal 2000 ¥ mln
c. Lease rental charge and depreciation equivalents			
Lease rental charge	2,145	1,842	4,105
Depreciation equivalents	2,145	1,842	4,105

d. Method of calculating depreciation equivalents

Depreciation equivalents are calculated assuming the lease period to be the useful life and residual value to be zero.

(2) Operating leases (Lessees)

	Fiscal 2001 Interim Term-end ¥ mln	Fiscal 2000 Interim Term-end ¥ mln	Fiscal 2000 Year-end ¥ mln
Outstanding lease commitment equivalents			
Within 1 year	3,333	2,601	2,393
More than 1 year	24,939	21,751	22,023
Total	28,272	24,352	24,417

(3) Finance leases transactions other than those by which the ownership of leased assets is transferred to lessees.  
(Lessor)

a. The acquisition cost equivalents, accumulated depreciation equivalents, and balance equivalents of leased assets at the end of period

	Fiscal 2001 Interim			Fiscal 2000 Interim			Fiscal 2000		
	Acquisition cost equivalents	Accumulated depreciation equivalents	Balance equivalents at the end of period	Acquisition cost equivalents	Accumulated depreciation equivalents	Balance equivalents at the end of period	Acquisition cost equivalents	Accumulated depreciation equivalents	Balance equivalents at the end of period
	¥ mln	¥ mln	¥ mln	¥ mln	¥ mln	¥ mln	¥ mln	¥ mln	¥ mln
Machinery & Autos	2	0	1	14	13	1	16	14	1
Others	7,885	4,240	3,645	3,106	1,100	2,005	9,163	4,696	4,467
Total	7,887	4,241	3,646	3,120	1,113	2,007	9,179	4,710	4,468

	Fiscal 2001 Interim ¥ mln	Fiscal 2000 Interim ¥ mln	Fiscal 2000 ¥ mln
b. Outstanding lease commitment equivalents			
Within 1 year	1,367	348	1,507
More than 1 year	2,278	1,659	2,961
Total	3,646	2,007	4,468

Note: Since the total of outstanding lease commitment equivalents (as of the end of the period) and the estimated residual value, constitute an immaterial portion of accounts receivable (as of the end of the period), the outstanding lease commitment equivalents are computed by the interest-inclusive method.

	Fiscal 2001 Interim ¥ mln	Fiscal 2000 Interim ¥ mln	Fiscal 2000 ¥ mln
c. Lease rental receivable and depreciation			
Lease rental receivable	793	254	1,625
Depreciation	793	254	1,625

(4) Operating Leases (Lessor)

	Fiscal 2001 Interim ¥ mln	Fiscal 2000 Interim ¥ mln	Fiscal 2000 ¥ mln
Outstanding lease commitments			
Within 1 year	509	358	297
More than 1 year	1,117	206	232
Total	1,626	565	529

## 7. Securities

( 1 ) Bonds held to maturity (with market quotations)

(Unit: ¥ mln)

	Fiscal 2001 Interim			Fiscal 2000 Interim			Fiscal 2000		
	As of Sept. 30, 2001			As of Sept. 30, 2000			As of March 31, 2001		
	Book value	Market value	Unrealized gain or loss	Book value	Market value	Unrealized gain or loss	Book value	Market value	Unrealized gain or loss
(1)JGB, municipal bonds	578	605	27	847	902	55	684	732	47
(2)Corporate bonds	100	95	(4)	22	27	4	122	116	(6)
(3) Others	217	217	0	139	142	3	220	221	1
Total	896	919	23	1,009	1,073	63	1,028	1,069	41

( 2 ) Other securities (with market quotations)

(Unit: ¥ mln)

	Fiscal 2001 Interim			Fiscal 2000 Interim			Fiscal 2000		
	As of Sept. 30, 2001			As of Sept. 30, 2000			As of March 31, 2001		
	Book value	Market value	Unrealized gain or loss	Book value	Market value	Unrealized gain or loss	Book value	Market value	Unrealized gain or loss
(1)Equity securities	55,337	55,639	302	74,657	88,965	14,308	52,169	63,116	10,946
(2) Debt securities									
JGB, municipal bonds	1,141	1,179	37	479	480	0	995	998	3
Corporate bonds	34	38	3	14	15	0	14	15	0
Others	30	30	(0)	1	1	0	-	-	-
(3)Other securities	309	296	(12)	433	368	(64)	311	302	(8)
Total	56,854	57,185	331	75,586	89,830	14,243	53,490	64,433	10,942

( 3 ) Securities not valued at market

( Unit: ¥ mln )

	Fiscal 2001 Interim		Fiscal 2000 Interim		Fiscal 2000	
	As of Sept. 30, 2001		As of Sept. 30, 2000		As of March 31, 2001	
	Book value		Book value		Book value	
(1) Bonds held to maturity						
Matured interest-bearing govt. bonds	8		8		8	
Privately placed bonds	1		-		-	
(2) Other securities						
Unlisted stock (excl. OTC)	29,428		26,336		31,113	
Medium-term JGB fund	98		23		20	
Money management fund	20		105		88	
Commercial paper	-		-		100	

## 8. Derivatives

Interest rate-related

( Unit: ¥ mln )

Item	Instrument	Fiscal 2001 Interim (as of Sept. 30, 2001)			Fiscal 2000 Interim (as of Sept. 30, 2000)				
		Contracted amount		Market value	Valuation Gain/loss	Contracted amount		Market value	Valuation gain/loss
			Over 1 year				Over 1 year		
Off-floor transactions	Interest rate swaps								
	Floating payment/ Fixed receipt	1,000	1,000	82	82	-	-	-	
Total		1,000	1,000	82	82	-	-	-	

Item	Instrument	Fiscal 2000 (as of March 31, 2001)			
		Contracted amount		Market value	Valuation Gain/loss
			Over 1 year		
Off-floor transactions	Interest rate swaps				
	Floating payment/ Fixed receipt	2,000	1,000	67	
Total		2,000	1,000	67	

Note:

Fiscal 2001 Interim

1. Market value amounts are based on quotations provided by financial institutions (Counter parties).
2. Derivatives treated under the hedge accounting method are not applicable for disclosure.

Fiscal 2000 Interim

1. All derivatives are treated under the hedge accounting method, and are accordingly not applicable for disclosure.

Fiscal 2000

1. Market value amounts are based on quotations provided by financial institutions (Counter parties).
2. Derivatives treated under the hedge accounting method are not applicable for disclosure.