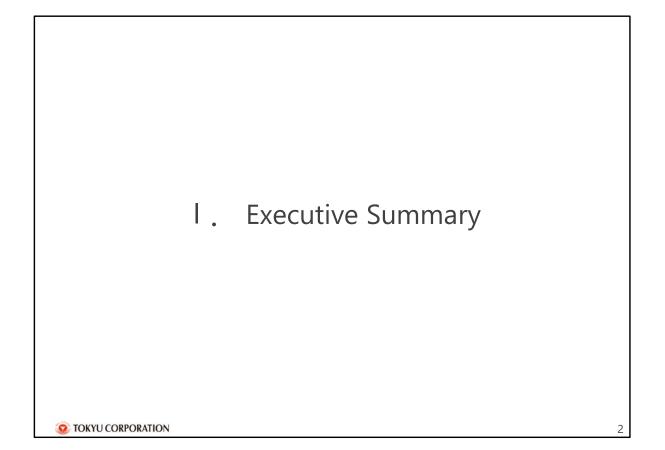
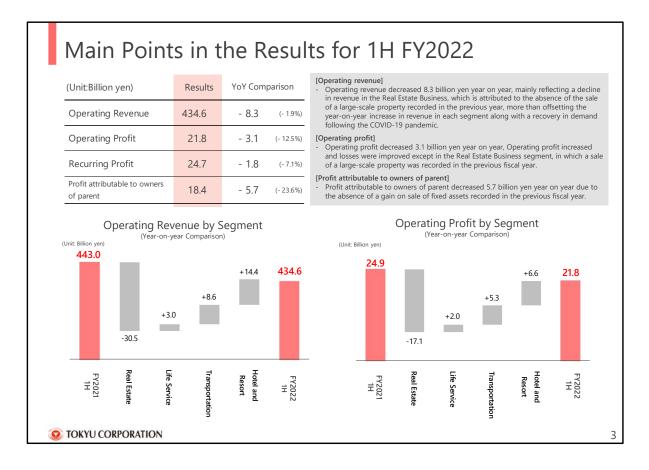
Presentation for Investors for the 2nd quarter of year ended March, 2023

November 15, 2022 **Tokyu Corporation** (9005) https://www.tokyu.co.jp/global/



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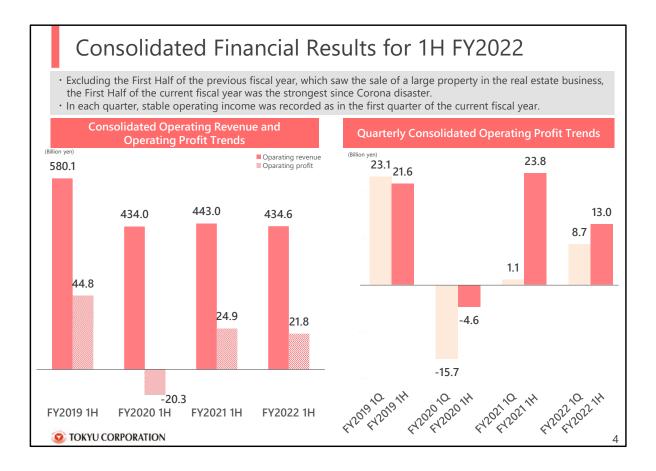




 \bigcirc This slide shows the main points in the results in the first half of FY2022.

O Operating revenue stood at 434.6 billion yen. Operating profit was 21.8 billion yen. Profit attributable to owners of parent stood at 18.4 billion yen.

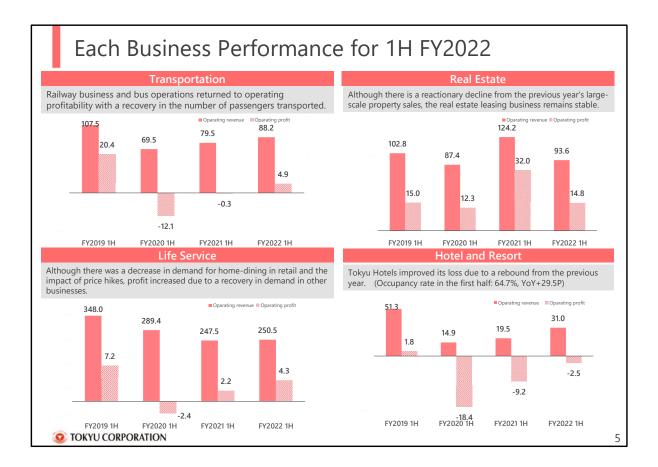
O Both operating profit and profit attributable to owners of parent decreased year on year due to the absence of the sale of a large-scale property and a gain on sale of fixed assets, which were recorded in the previous fiscal year. We understand that, excluding these impacts, each business recovered steadily.

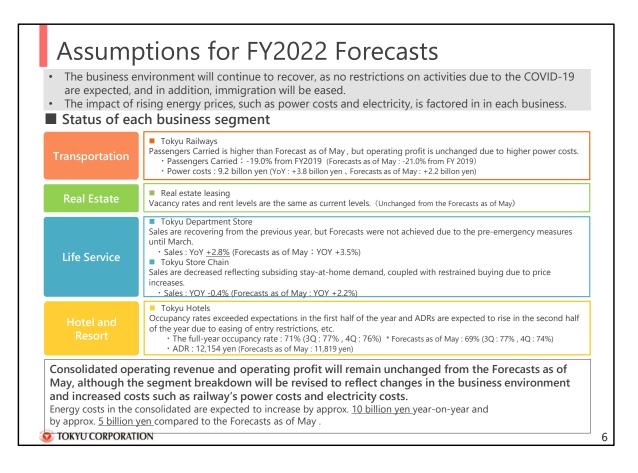


○ The graph on the left shows trends in first-half operating revenue and operating profit since FY2019. The one on the right shows changes in quarterly operating profit.

○ In the current fiscal year, operating profit has remained stable since the first quarter, showing the recovery trend that I mentioned just now.

 \bigcirc The next page shows performance by business segment.

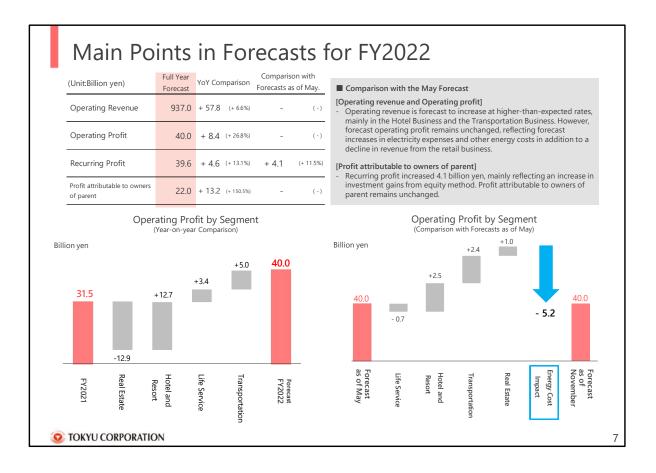




O This page shows assumptions for forecasts as of November and the status of each business segment.

O Tokyu Railways and Tokyu Hotels achieved a greaterthan-expected recovery, partly reflecting the recovery of the business environment. Please refer to the details later.

 On the other hand, we expect an increase in costs associated with the soaring energy prices, such as railway's power costs and electricity costs.



○ This slide shows the main points in our forecasts for FY2022.

○ I will explain in comparison with the forecasts in May.

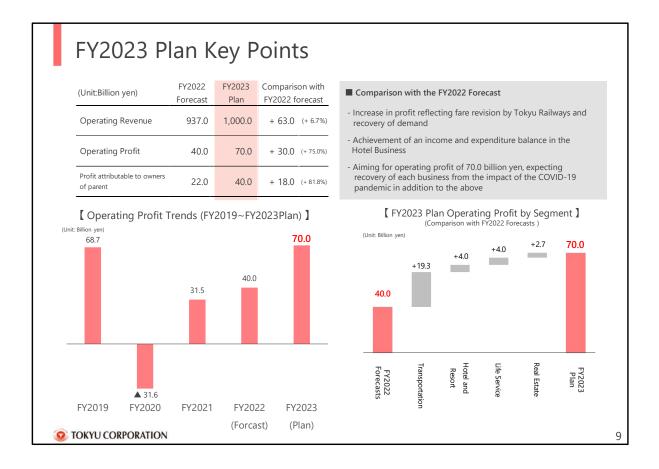
O Operating revenue and operating profit are expected to increase in the Hotel Business and Transportation Business. However, forecast consolidated operating profit remains unchanged, reflecting forecast increases in electricity expenses and other costs in addition to a decline in revenue from the retail business. The breakdown by segment has been changed.

O Recurring profit increased 4.1 billion yen year on year, to 39.6 billion yen, reflecting an increase in investment gains from equity method. Profit attributable to owners of parent remains unchanged at 22.0 billion yen.

Nume	rical Plar	n of the l	Medium-	term Ma	anageme	ent Plan	
Operating P	Profitof 70 billi	on yen, Tokyu	medium-term t EBITDA of 170 EBITDA Multipl) billion yen,		ſ	
(Unit:Billion yen)	Billion yen) Medium-term Management Plan						
	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	
	Results	Results	Results	Results	Forecast	Plan	
Operating Revenue	1157.4	1164.2	935.9	879.1	937.0	1000.0	
Operating Profit	81.9	68.7	∆31.6	31.5	40.0	70.0	
Profit attributable to owners of parent	57.8	42.3	△56.2	8.7	22.0	40.0	
TOKYU EBITDA	176.6	176.5	74.7	128.3	142.6	170.0	
Interest-bearing Debt / TOKYU EBITDA Multiple	6.0 times	6.5 times	15.8 times	9.3 times	9.0 times	Recover to 7 times	
(Reference) Return On Equity	8.0%	5.6%	△7.7%	1.2%	3.1%	5.5%	
*TOKYU EBITDA = Operatio		Amortization of goodwill + D	isposal cost of fixed assets + In	terest and dividend income	+ Investment gains (loss) from	n equity method.	

○ I will explain the numerical plan for FY2023 as the final fiscal year of the Medium-term Management Plan. We announced the values in September.

○ We aim to achieve a recovery in operating profit, with an increase of approximately 100.0 billion yen from the FY2020 level, to 70.0 billion yen, as well as Tokyu EBITDA of 170.0 billion yen and an interest-bearing debt / TOKYU EBITDA multiple of 7 times range.



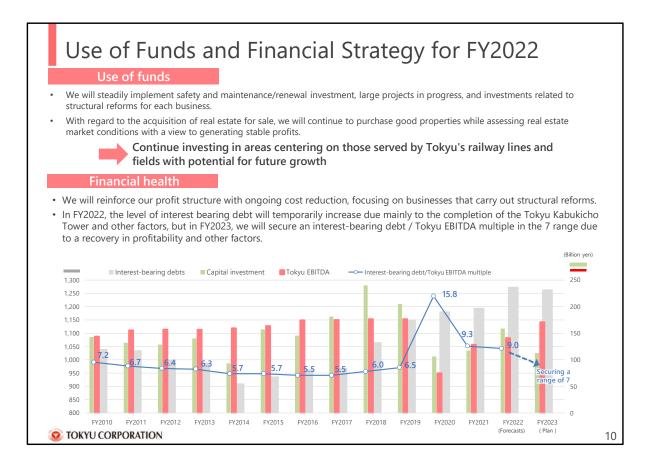
○ These are key points of the FY2023 numerical plan.

○ I will explain in comparison with FY2022.

O We expect an increase in profit in the Transportation Business, reflecting an increase in profit attributed to the fare revision by Tokyu Railways and a recovery in demand in each business.

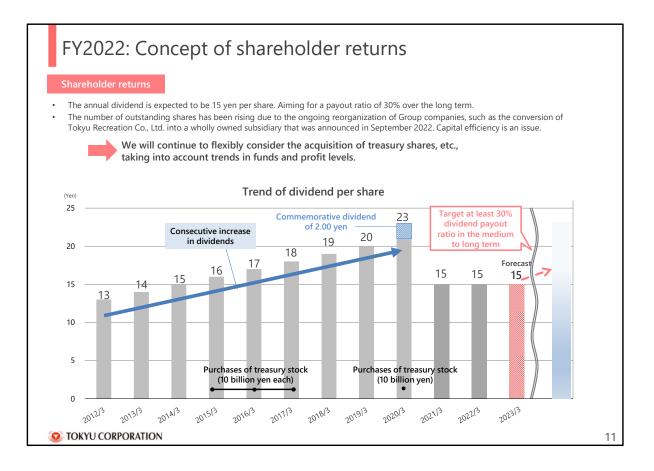
O In the Hotel and Resort Business, we will at least achieve a recovery to an income and expenditure balance through structural reforms in addition to a recovery in demand.

• We aim to post an operating profit of 70.0 billion yen by continuing to increase profit from each business in addition to achieving the above.



○ I will explain our policy on use of funds and financial strategy.

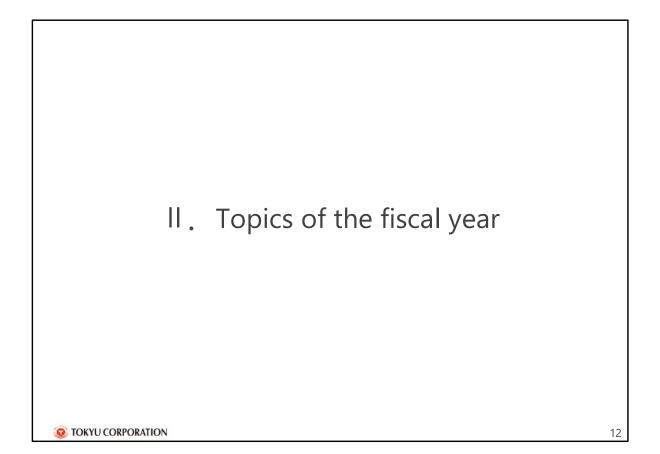
In the current fiscal year, the level of interest-bearing debt will temporarily increase due to the completion of the Tokyu Kabukicho Tower. In FY2023, we will improve the ratio of interest-bearing debt to Tokyu EBITDA to the 7 times range, chiefly by achieving a recovery in profitability.

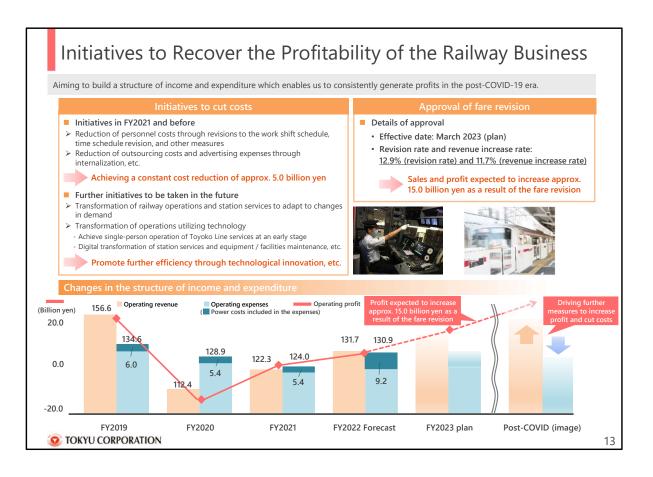


O Our policy on shareholder returns is as stated on the slide.

O While our basic policy has remained unchanged, we have identified an issue, that is, the increase in the number of outstanding shares reflecting the ongoing reorganization of Group companies, such as the conversion of Tokyu Recreation Co., Ltd. into a wholly owned subsidiary that we announced in September.

• We will continue to flexibly consider the acquisition of treasury shares, taking into account trends in funds and profit levels, in our efforts to improve capital efficiency.



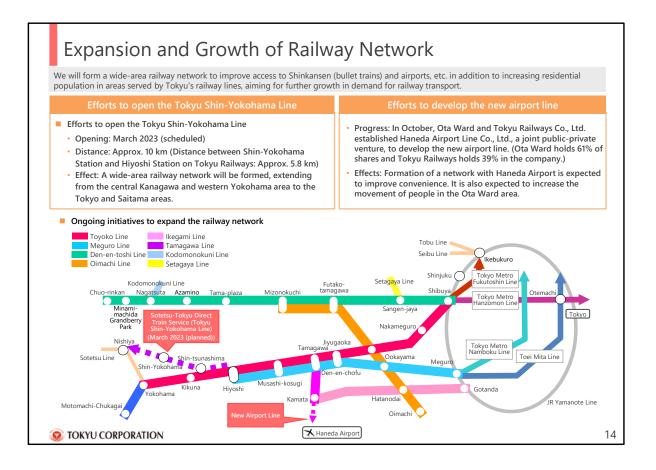


I will move on to explain topics of the current fiscal year.
I will start with our initiatives to recover the profitability of the railway business.

O Regarding costs, we are achieving a constant reduction of around 5.0 billion yen. We will continue working to achieve further efficiency improvements, mainly through technological innovation including single-person operation of Toyoko Line services.

○ Regarding revenue, we expect an increase of approx. 15.0 billion yen reflecting the fare revision.

○ With these initiatives, we will achieve significant profit recovery in FY2023 and a further recovery in profit in the following fiscal years.

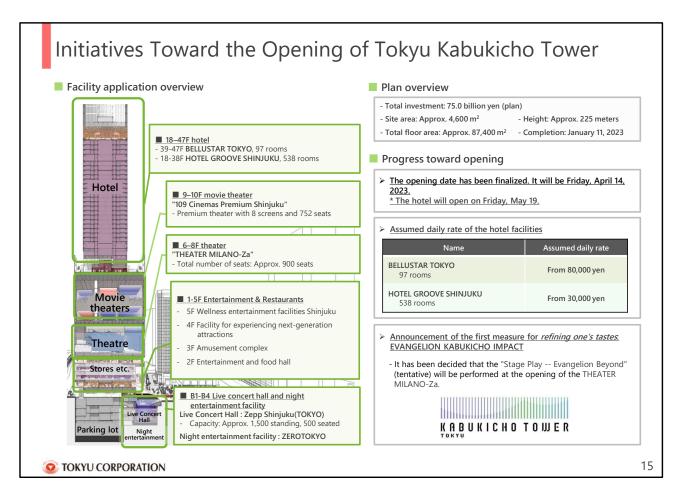


○ These are moves to expand our railway network.

O We will open the Tokyu Shin-Yokohama Line in March next year. We are thus forming a wide-area railway network, extending from Kanagawa to Saitama. We are striving to increase the value of rail service areas with an increase in population in areas served by Tokyu's railway lines and greater convenience, such as improved access to Shinkansen (bullet trains).

○ In October this year, we established a joint public-private venture with the government of Ota Ward to develop the new airport line.

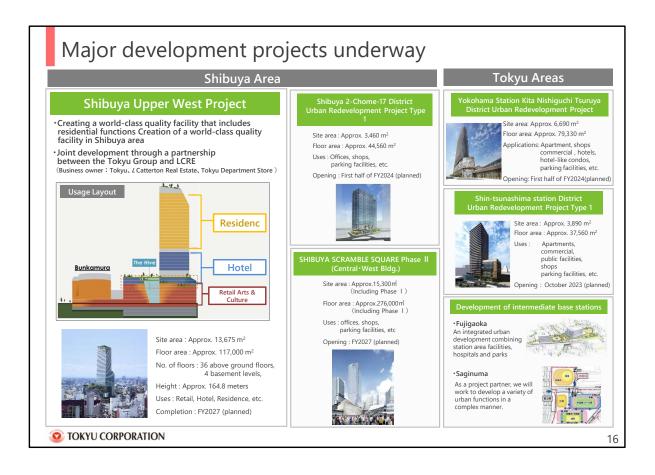
Expected effects are an increase in the movement of people in the Ota Ward area in addition to more convenient access to Haneda Airport.



○ Let me describe progress toward the opening of Tokyu Kabukicho Tower.

○ Steady progress is made toward the opening of Tokyu Kabukicho Tower. For example, the opening date has been officially determined. It will be April 14 next year. Commercial tenants and the first play to be performed at the theater have also been finalized.

O We will make it an attractive facility by devoting all resources of the Tokyu Group, including entertainment and a hotel.



○ These are major ongoing projects.

 Regarding the Shibuya Upper West Project, which will be implemented at the current site of Tokyu Department Store's main store, we announced the overview in July.

O In addition to retail stores and a hotel, we will provide a residence function, thereby adding a new element -- that is, living in Shibuya. Thus, this project is a symbolic project that takes advantage of our strengths and strengths of the Shibuya area.

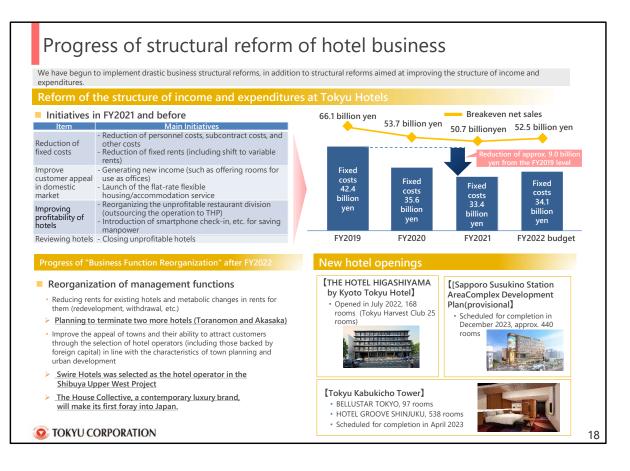
"city" Active investment in IP and Contents In order to take advantage of our group business and the charm of the city,		
entertainment Maximise value through collaboration with retail and hotels, in addition to revenue generation from cinemas, theatres, etc. →Aiming to spread not only to "the facility " but to the entire "city" Active investment in IP and Contents In order to take advantage of our group business and the charm of the city,		
"city" Active investment in IP and Contents In order to take advantage of our group business and the charm of the city,		
 →Aiming to spread not only to "the facility " but to the entire "city" Active investment in IP and Contents In order to take advantage of our group business and the charm of the city, Strengthen involvement by investing in IP and Contents.		
Example of entertainment development		
Tokyu Kabukicho Tower 'EVANGELION KABUKICHO IMPACT' Theatres, cinemas, live halls, hotels, etc. Experience the world of "Evangelion" from every angle throughout the entire facility.		
EVANHELION MILANO-Za		

○ I will explain the conversion of Tokyu Recreation Co., Ltd. into a wholly owned subsidiary, which we announced on September 14.

We believe it is the added value provided by the Entertainment
 Business that makes our urban development attractive.

O Regarding future development, we believe that we cannot attract customers just by building facilities. We will make entertainment even more attractive to achieve differentiation from other cities, in our efforts to win the intensifying intercity competition.

 O For Tokyu Kabukicho Tower, which will soon open, we are planning events held through cooperation in the entire facility, including the hotel, in addition to the theater, movie theater, and the live concert hall.
 We would like to take advantage of such entertainment in operating the facility.

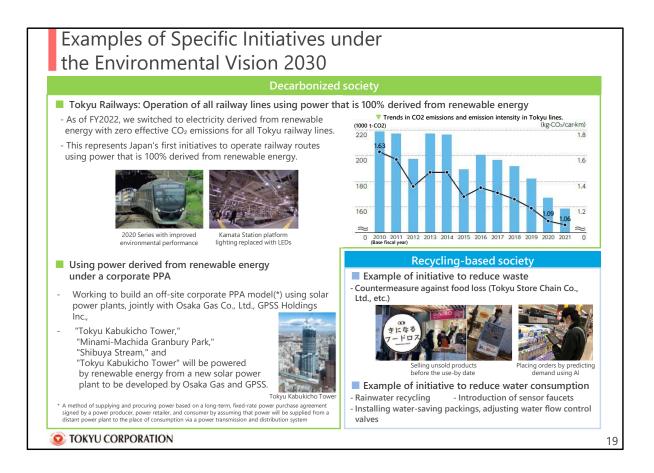


○ I will explain topics involving the hotel business.

O At Tokyu Hotels, a reform of its structure of income and expenditures has been in progress, and the breakeven point has been improved by reducing fixed costs and through other initiatives.

 In addition, we are also working on the business function reorganization, about which I told you in the presentation of results in May.

• We have selected the Swire Group as the hotel operator in the Shibuya Upper West Project. Initiatives based on new ideas have been made a reality in this project. For example, it has been decided that The House Collective, a contemporary luxury brand, will open a store, in what is its first foray into Japan.



Finally, I will explain our initiatives for the Environmental Vision
 2030.

O Tokyu Railways operates all railway lines using power with net zero CO2 emissions that is 100% derived from renewable energy.
 This is the first initiative of its kind in Japan.

O We are also using power derived from renewable energy under a corporate PPA. We plan to use power from solar power plants at three facilities, that is, Tokyu Kabukicho Tower, Minami-Machida Grandberry Park, and Shibuya Stream.

O Progress towards targets set under the Environmental Vision is described on page 66 for your reference.