Summary of Results for the First Quarter of FY2023





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I . Executive Summary

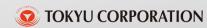


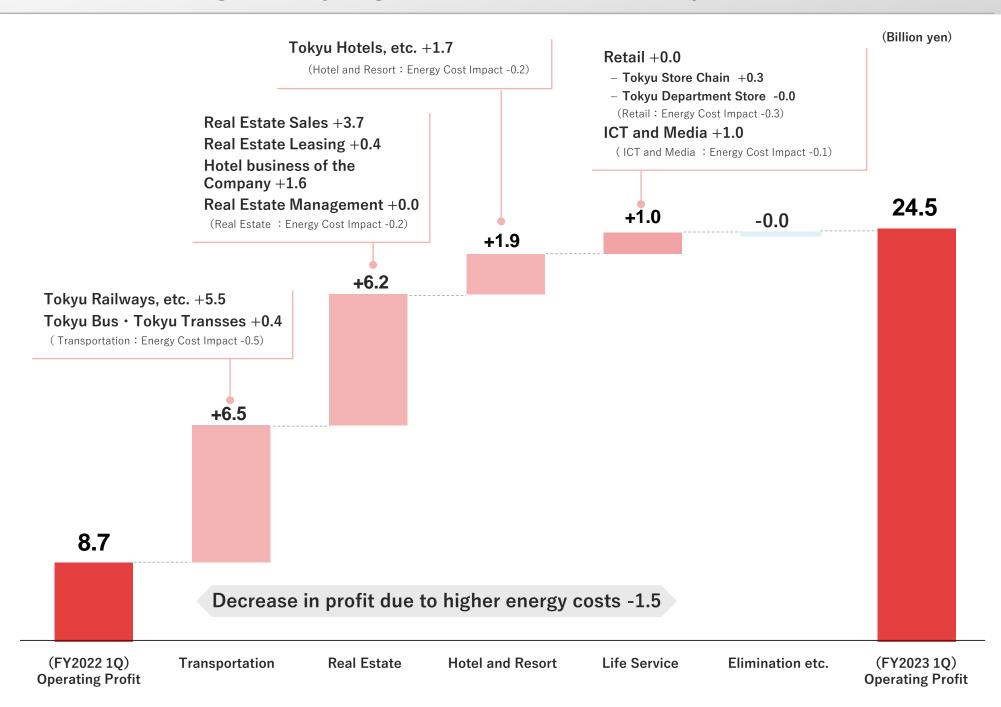
Comparison with the previous fiscal year

- Operating revenue and operating profit both increased mainly due to fare revisions in Tokyu Railways and real estate sales, in addition to recovery of demand in each business with the downgrading of COVID-19 to a Class 5 infectious disease.
- Profit attributable to owners of parent rose chiefly due to an increase in share of profit of entities accounted for using equity method in addition to increased earnings in each business.

(Unit : Billion yen)	FY2022 1Q Results	FY2023 1Q Results	YoY Comparison
Operating Revenue	209.1	239.2	+ 30.0 (+14.4%)
Operating Profit	8.7	24.5	+ 15.7 (+179.5%)
Recurring Profit	10.2	27.6	+ 17.4 (+169.4%)
Profit attributable to owners of parent	7.2	19.9	+ 12.6 (+174.3%)
EPS (Earnings Per Share)	Yen Sen 12.08	Yen Sen 32.69	Yen Sen +20.61

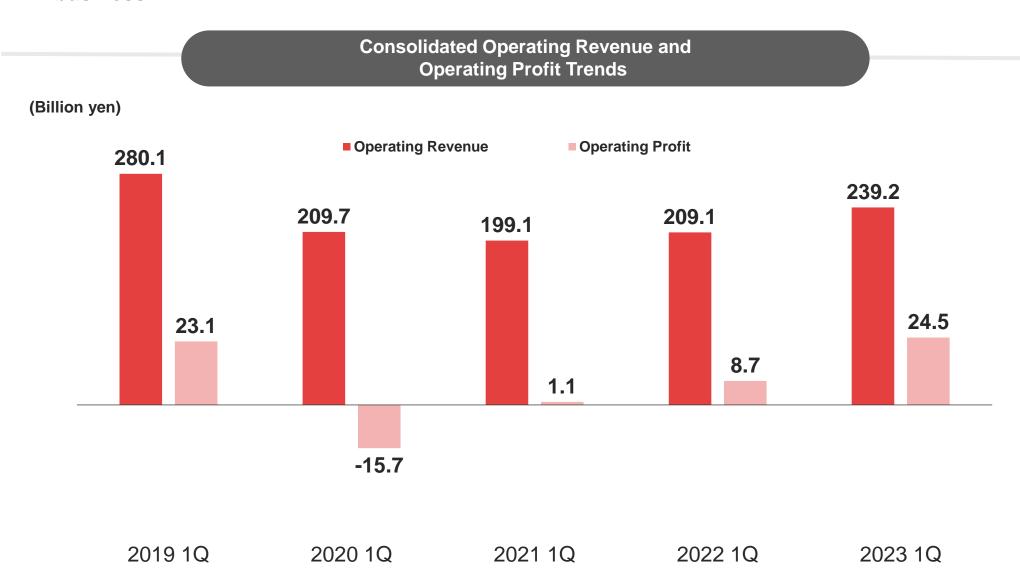
1Q FY2023 Operating Profit by Segment Financial Results Key Points







• Operating profit exceeded pre-COVID levels in the first quarter as a result of the gradual recovery of the business environment from the COVID crisis and the progress of structural reforms in each business.

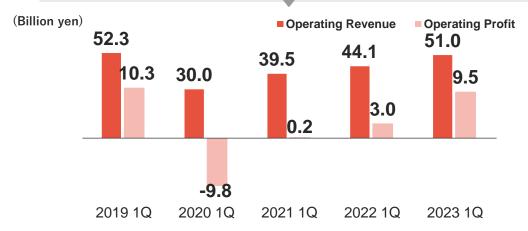


1Q FY2023 Each Business Performance



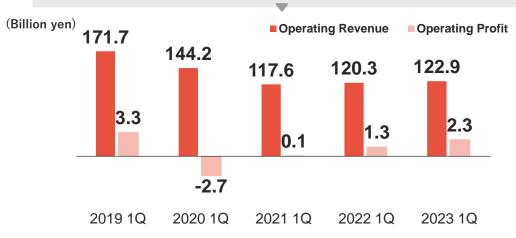
Transportation

Business results were on a recovery path, reflecting the effect of fare revision in Tokyu Railways in addition to recovery of the number of passengers carried in the railway business and the bus business.



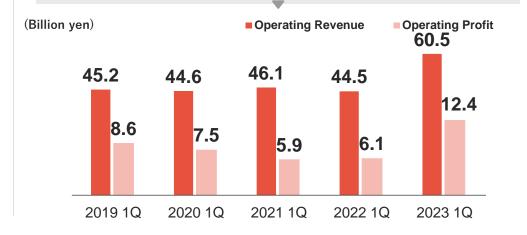
Life Service

Profit was higher than a year earlier, with the impact of the closure of Tokyu Department Store Co., Ltd.'s Head store offset by a rebound in demand in other business.



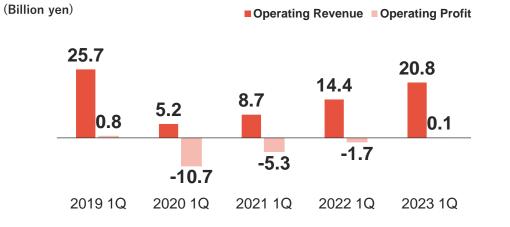
Real Estate

Profit rose year on year, partly due to property sales in the real estate sales business, in addition to the stable profit contribution of the real estate leasing business.



Hotel and Resort

Tokyu Hotels performed better, largely due to the recovery of inbound demand (1Q occupancy rate: 74.4%; YoY +12.8P).



Assumptions for FY2023 Forecasts



Forecast of the Business Environment

- With the downgrading of COVID-19 to a Class 5 infectious disease, the business environment recovery will be more robust than forecast in May.
- The impact of rising energy prices will be less than forecast in May.

* ADR figures include service charges.

► Tokyu Railways **Business forecast revision** The Company raised its May forecast due to a stronger recovery in the number of passengers carried than forecast in May, as a result of more opportunities to go out. **Transportation** • Number of passengers carried: YoY +3.8%; -13.5% from FY2019 (May forecast: YoY +3.1%; -14.1% from FY2019) • Revenue from fares: YoY +15.8%; -1.0% from FY2019 (May forecast: YoY +14.9%; -1.8% from FY2019) • Power costs: 10.7 billion; YoY +2.1 billion (May forecast: 11.8 billion; YoY+3.2 billion) ▶ Real estate sales The number of units sold through the Company's sale of condominiums is expected to increase year on year. Real Estate Real estate leasing Vacancy rates and rent levels will remain at current levels. Forecast for Each ► Tokyu Department Store Business YoY Changes in Store Sales: All Stores -33.5%, Existing Stores -12.7% / Life Services YoY Changes in Sales (Including rent): Existing Stores +9.6% ► Tokyu Store Chain YoY Changes in Store Sales: All Stores +3.9%, Existing Stores +2.0% ► Hotel Business Business forecast revision Since the 1Q average daily rate (ADR) was higher than forecast, largely as a result of the recovery of inbound demand, the forecast Hotel and factors in a higher ADR from 2Q onwards. Resort • Full-year occupancy rate: 75.8% YoY +5.9P (May forecast: 79.0% YoY +9.1P) Average daily rate (ADR)*: 20,033 yen YoY +4,603 yen (May forecast: 18,218 yen YoY +2,788 yen)

The Company raised its FY2023 forecasts announced in May.

On a consolidated basis, energy costs are expected to be approximately 4.0 billion yen less than forecast in May (August forecast: YoY +3.8 billion, May forecast: YoY +7.9 billion).



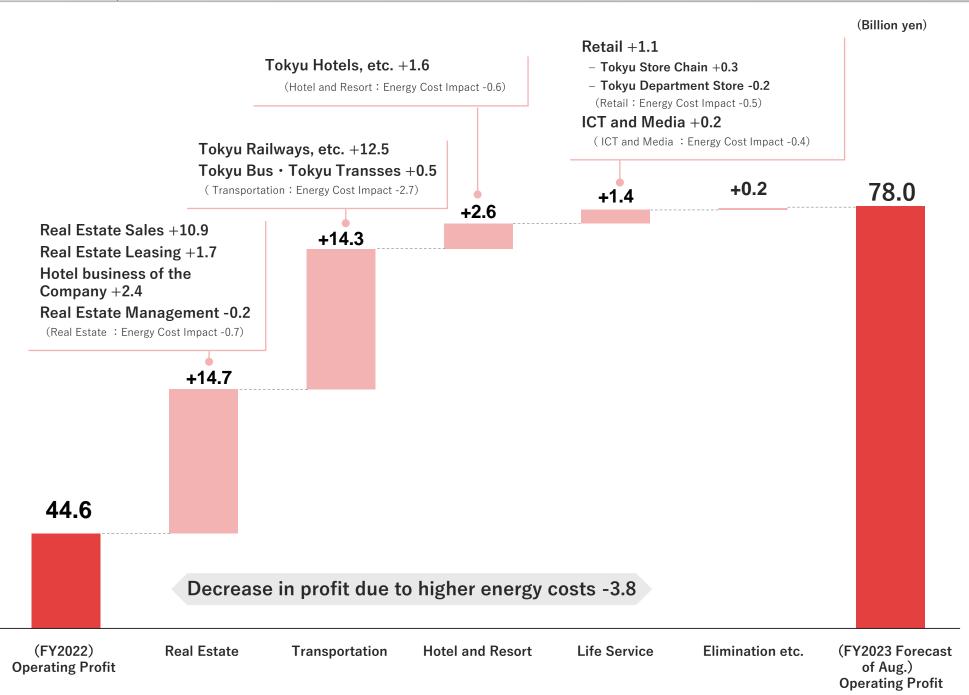
Comparison with Forecast as of May

- Operating revenue is expected to increase in view of a stronger than anticipated recovery in demand especially in the Transportation Business and Hotel and Resort Business.
- Operating profit is expected to rise in view of lower costs as a result of the lessening impact of surging energy costs in addition to higher revenue in each business.

(Unit : Billion yen)	FY2023 Full Year Forecast	YoY Comparison	Comparison with Forecast as of May
Operating Revenue	1,032.9	+101.6 (+10.9%)	+2.3 (+0.2%)
Operating Profit	78.0	+33.3 (+74.9%)	+8.0 (+11.4%)
Recurring Profit	78.2	+30.8 (+65.1%)	+8.0 (+11.4%)
Profit attributable to owners of parent	45.0	+19.0 (+73.1%)	+5.0 (+12.5%)
EPS (Earnings Per Share)	Yen Sen 74.74	Yen Sen +31.80	Yen Sen +9.67

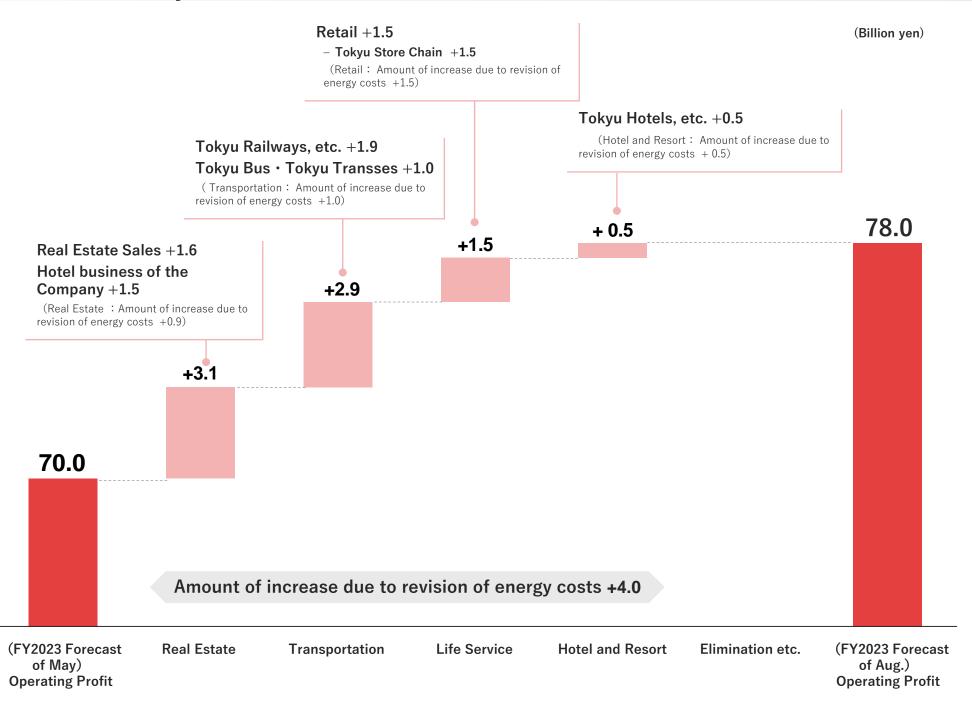
FY2023 Operating Profit by Segment Forecast Points (Year on Year)



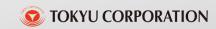


FY2023 Operating Profit by Segment Forecast Points (vs Forecast of May)





Progress of the Three-year Medium-term Management Plan: Change in Main Indicators



- We expect operating profit and TOKYU EBITADA to meet targets due to a turnaround in demand and structural reforms in each business.
- Financial health is also expected to fall in line with targets, with the interest-bearing debt/Tokyu EBITDA multiple in the less than 7 times range.

I Numerical plan

1 Warnerlear plan		FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2023
		Results	Results	Results	Results	Results	Plan	Forecasts of Aug.
Operating Revenue	(Billion yen)	1,157.4	1,164.2	935.9	879.1	931.2	1,000.0	1,032.9
Operating Profit	(Billion yen)	81.9	68.7	-31.6	31.5	44.6	70.0	78.0
Profit attributable to owners of parent	(Billion yen)	57.8	42.3	-56.2	8.7	25.9	40.0	45.0
EPS	(yen)	95.14	69.88	-93.08	14.58	42.94	_	74.74

I Financial Indicators

ROE	(%)	8.0	5.6	_	1.2	3.6	5.5	6.0
TOKYU EBITDA	(Billion yen)	176.6	176.5	74.7	128.3	144.6	170	187.2
EBITDA	(Billion yell)	160.4	154.1	55.3	115.5	127.6	_	167.2
Interest-bearing debts	(Billion yen)	1,066.4	1,151.0	1,182.2	1,195.7	1,287.5	_	1,290.8
Net interest-bearing debt	(Billion yell)	1,033.1	1,093.5	1,136.9	1,144.1	1,219.0	_	1,222.3
Interest bearing debt/ Tokyu EBITDA multiple		6.0	6.5	15.8	9.3	8.9	7x range	6.9
Net Interest bearing debt/ EBITDA multiple	(times)	6.4	7.1	20.6	9.9	9.6	_	7.3



II. Key Performance Indicators for Each Business

Railway Operations Business (1)



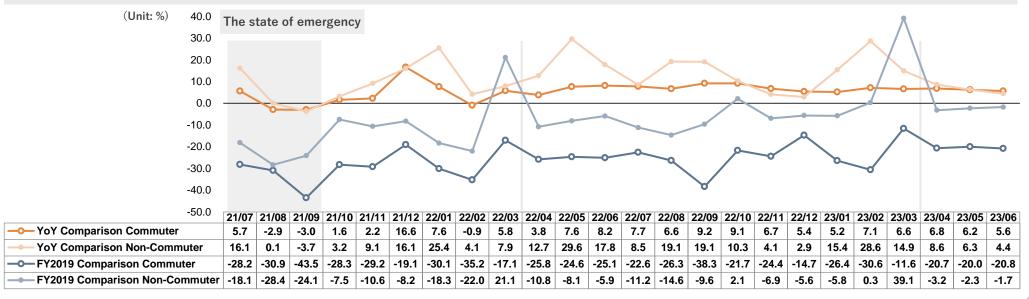
Conditions in 1Q (April - June.) Conditions in July. The number of passengers carried will gradually recover with an increase in opportunities to go out as a result of the downgrading of COVID-19 to a Class 5 infectious disease.

The number of passengers carried is at mid -13% range in comparison with FY2019 levels.

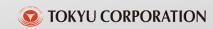
Tokyu Railways: Passengers Carried and Passenger Revenue

		FY2022 1Q	FY2023 1Q	VS		VS		FY2023	VS	
	(Thousand people, Million yen)	Results	Results	FY2022	FY2019	Full Year Forecast.	FY2022	FY2019		
Number of	Total	249,860	265,623	+ 6.3%	- 13.4%	1,026,860	+ 3.8%	- 13.5%		
Passengers	Non-commuter	110,726	117,848	+ 6.4%	- 2.4%	457,879	+ 2.7%	- 1.5%		
Carried	Commuter	139,134	147,774	+ 6.2%	- 20.5%	568,980	+ 4.8%	- 21.2%		
D	Total	29,955	35,862	+ 19.7%	- 1.1%	139,402	+ 15.8%	- 1.0%		
Passenger Revenue	Non-commuter	18,106	22,239	+ 22.8%	+ 12.6%	85,289	+ 16.2%	+ 12.4%		
	Commuter	11,849	13,622	+ 15.0%	- 17.4%	54,112	+ 15.3%	- 16.6%		

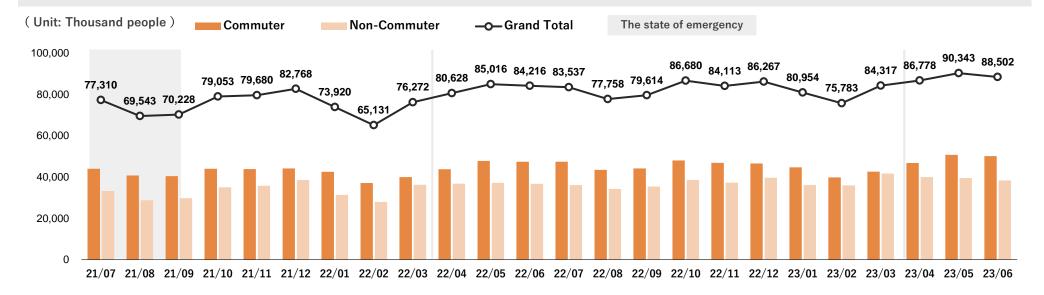
▶ Tokyu Railways: Passengers Carried (Year-on-year Comparison / FY2019 Comparison)



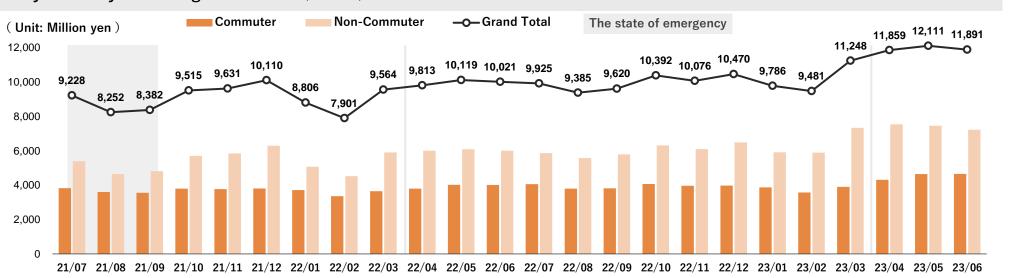
Railway Operations Business (2)



Tokyu Railways: Number of Passengers Carried (Result)



Tokyu Railways: Passenger Revenue (Result)



Real Estate Business



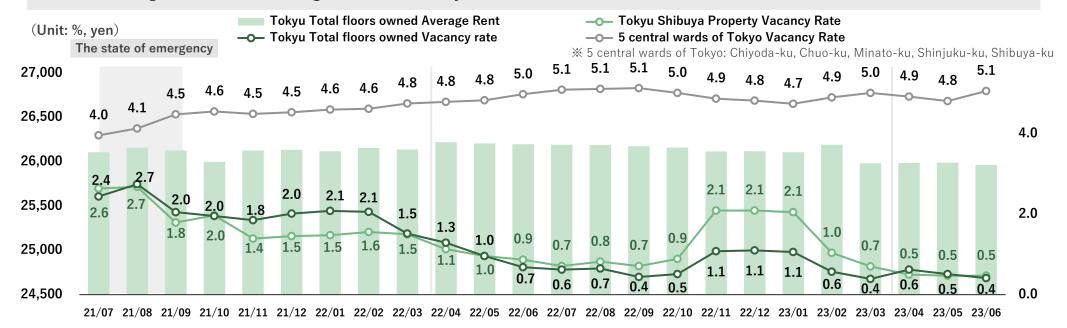
Real Estate Leasing

The vacancy rate remained low, reflecting the Company's advantage of owning many properties connected directly to stations in hub station areas.

Real Estate Sales

The number of units sold and delivered in FY2023 10 will be on par with FY2022, and the number of properties currently for sale will also remain steady.

Office Building Market Data: Average Rents / Vacancy Rates (Results)



X Source for 5 central wards of Tokyo: Sanko Estate Office "Market Vacancy Rate Report"

Number of units sold

(Unit: Residences / sections)	FY2022 1Q	FY2023 1Q	Change
Condominium	20	15	- 5
Detached house · Land	0	4	+ 4
Total	20	19	- 1



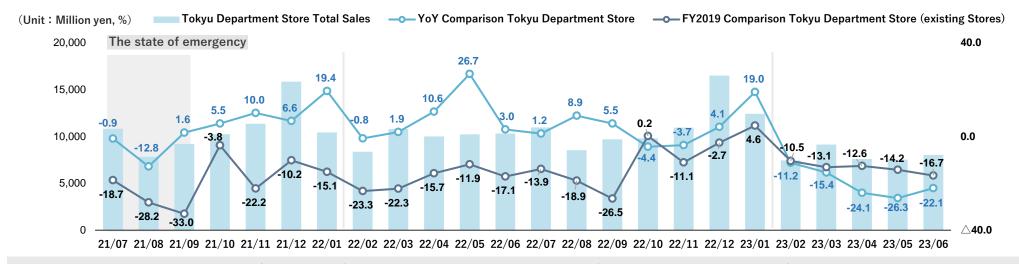
Tokyu Department Store

Sales did not reach the preCOVID 19 level, despite a trend towards a recovery in the number of customers due to the easing of outing restrictions.

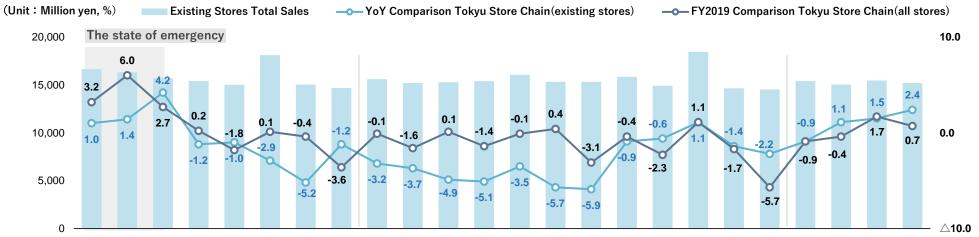
Tokyu Store Chain

Currently, sales exceeded the previous year's level due to an increase in the unit price per customer, etc.

Tokyu Department Store: Sales (Results / Year-on-year Comparison / FY2019 Comparison)



▶ Tokyu Store Chain: Sales (Results / Year-on-year Comparison / FY2019 Comparison)



21/07 21/08 21/09 21/10 21/11 21/12 22/01 22/02 22/03 22/04 22/05 22/06 22/07 22/08 22/09 22/10 22/11 22/12 23/01 23/02 23/03 23/04 23/05 23/06

^{*}Sales at Tokyu Department Store and Tokyu Store are based on data before the application of "Accounting Standard for Revenue Recognition".



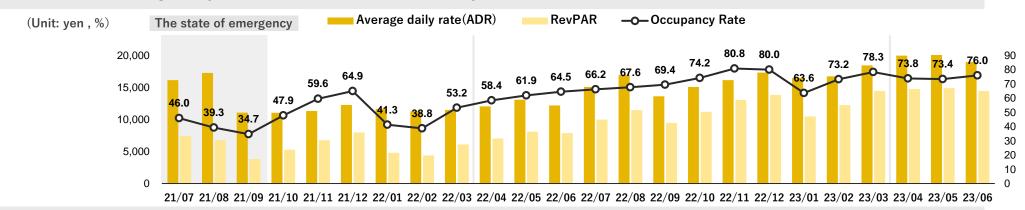
Conditions in 1Q (April. - June.)

Occupancy rate and ADR recovered steadily due to inbound demand, etc.

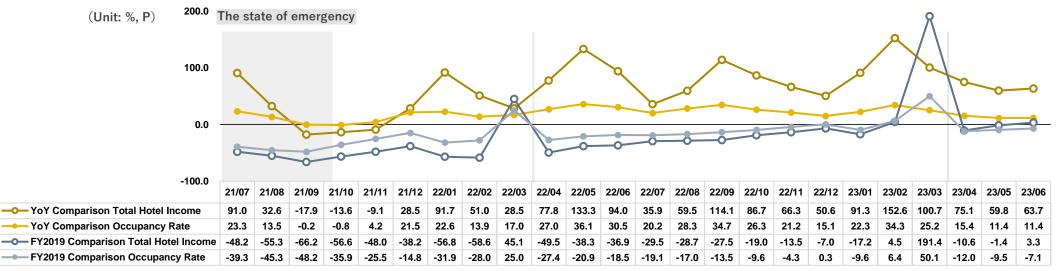
Conditions in July.

The occupancy rate remained approximately 77% recently

▶ Hotel Business: Average daily rate(ADR) • RevPAR • Occupancy Rates (Results)



▶ Hotel Business: Total Hotel Income and Occupancy Rates (Year-on-year Comparison / FY2019 Comparison)



[※] Figures include hotels operated by the Company, Tokyu Hotels & Resorts co., Ltd. and THM Corporation, in addition to Tokyu Hotels co., Ltd. ※ ADR and RevPAR figures include service charges.



III. Details of Financial Results for the First Quarter of FY2023

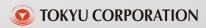
Summary of Consolidated Financial Statements



(Unit:Billion yen)	FY2022 1Q Results	FY2023 1Q Results	Change	Remarks
Operating Revenue	209.1	239.2	+ 30.0 (+ 14.4 %)	Transportation: +6.9; Real Estate: +16.0; Life Service: +2.6; Hotel and Resort: +6.3
Operating Profit	8.7	24.5	+ 15.7 (+ 179.5%)	Transportation: +6.5; Real Estate: +6.2; Life Service: +1.0; Hotel and Resort: +1.9
Non-operating Revenue	5.3	6.9	+ 1.6 (+ 30.7%)	Investment Gains from Equity Method: 4.5 $(+2.2)$; Interest and Dividend Income: 0.6 $(+0.0)$
Non-operating Expenses	3.8	3.8	- 0.0 (- 0.5 %)	Interest Paid: 2.1 (+0.0)
Recurring Profit	10.2	27.6	+ 17.4 (+ 169.4%)	
Extraordinary Gains	1.6	1.7	+ 0.0 (+ 4.4 %)	
Extraordinary Losses	0.8	1.0	+ 0.1 (+ 23.2%)	
Income before Income Taxes and Minority Interests	11.0	28.3	+ 17.2 (+ 156.0%)	
Corporate Income Taxes	3.5	7.9	+ 4.3 (+ 123.6%)	Income Taxes: 6.1 (+4.0); Tax Adjustment: 1.8 (+0.3)
Net Income	7.5	20.4	+ 12.9 (+ 171.2%)	
Profit attributable to non-controlling interests	0.2	0.4	+ 0.2 (+ 84.1%)	
Profit attributable to owners of parent	7.2	19.9	+ 12.6 (+ 174.3%)	
Other Comprehensive Income	6.0	3.5	- 2.5 (- 42.0%)	
Total Comprehensive Income	13.6	23.9	+ 10.3 (+ 76.1%)	
TOKYU EBITDA	33.1	51.3	+ 18.2 (+ 54.9%)	Transportation: +5.8; Real Estate: +7.0; Life Service: +1.0; Hotel and Resort: +2.0; Headquarters: +2.2

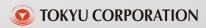
^{*}TOKYU EBITDA = Operating profit + Depreciation + Amortization of goodwill + Disposal cost of fixed assets + Interest and dividend income + Investment gains (loss) from equity method

Consolidated Operating Revenue and Profit



		(Unit:Billion yen)	FY2022 1Q Results	FY2023 1Q Results	Change	Remarks
Total Operating Revenue	e		209.1	239.2	+ 30.0 (+ 14.4%)	
Total Operating Profit			8.7	24.5	+ 15.7 (+ 179.5%)	
-	Operating Revenue		44.1	51.0	+ 6.9 (+ 15.7%)	Tokyu Railways: +5.8
Transportation	Operating Profit		3.0	9.5	+ 6.5 (+ 216.1%)	Tokyu Railways: +5.5
D 15	Operating Revenue		44.5	60.5	+ 16.0 (+ 36.0%)	Tokyu Corp. Sales: +9.6; Tokyu Corp. Leasing: +2.5
Real Estate	Real Estate Operating Profit		6.1	12.4	+ 6.2 (+ 101.9%)	Tokyu Corp. Sales: +4.1; Tokyu Corp. Leasing: +0.5
	Operating Revenue	Total Life Service	120.3	122.9	+ 2.6 (+ 2.2 %)	
		Retail	80.0	80.1	+ 0.1 (+ 0.2 %)	Tokyu Department Store: -1.0; Tokyu Store Chain: +0.5
Life Occasion		ICT and Media	40.3	42.8	+ 2.4 (+ 6.1%)	Tokyu Agency: +0.7; Tokyu Recreation: +0.9 Tokyu Power Supply: +0.3
Life Service		Total Life Service	1.3	2.3	+ 1.0 (+ 77.8%)	
	Operating Profit	Retail	0.6	0.6	+ 0.0 (+ 4.6%)	Tokyu Department Store: -0.0; Tokyu Store Chain: +0.3
		ICT and Media	0.7	1.7	+ 1.0 (+ 139.0%)	Tokyu Agency: +0.0; Tokyu Recreation: +0.1 Tokyu Power Supply: +0.9
Hetel and Beaut	Operating Revenue		14.4	20.8	+ 6.3 (+ 44.2%)	Tokyu Hotels, etc: +5.8
Hotel and Resort	Operating Profit		- 1.7	0.1	+ 1.9 (-)	Tokyu Hotels, etc: +1.7
Elimination	Operating Revenue		- 14.2	- 16.1	- 1.8	
etc.	Operating Profit		0.0	0.0	- 0.0	

Non-Operating and Extraordinary Gain/Loss



(Unit:Billion yen)	FY2022 1Q Results	FY2023 1Q Results	Change	Remarks
Operating Profit	8.7	24.5	+ 15.7 (+ 179.5%)	
Non-operating Revenue	5.3	6.9	+ 1.6 (+ 30.7%)	
Interest and Dividend Income	0.5	0.6	+ 0.0	
Investment Gain from Equity Method	2.3	4.5	+ 2.2	Tokyu Fudosan Holdings: 4.1 (+1.6) ; Tokyu Construction: 0.0 (+0.1)
Others	2.4	1.7	- 0.6	
Non-operating Expenses	3.8	3.8	- 0.0 (- 0.5 %)	
Interest	2.1	2.1	+ 0.0	
Others	1.7	1.6	- 0.0	
Recurring Profit	10.2	27.6	+ 17.4 (+ 169.4%)	
Extraordinary Gains	1.6	1.7	+ 0.0 (+ 4.4 %)	
Gain on Sale of Fixed Assets	0.2	0.0	- 0.2	
Gain on Subsidies Received for Construction	0.2	0.1	- 0.1	
Gain on Reversal of Urban Railways Improvement	0.6	0.6	-	
Others	0.4	0.9	+ 0.4	
Extraordinary Losses	0.8	1.0	+ 0.1 (+ 23.2%)	
Loss on Reduction of Subsidies Received for	0.2	0.1	- 0.0	
Others	0.6	0.9	+ 0.2	
Income before Income Taxes and Minority Interests	11.0	28.3	+ 17.2 (+ 156.0%)	

Consolidated TOKYU EBITDA



(Unit:Billion yen)	FY2022 1Q Results	FY2023 1Q Results	Change	Remarks
Transportation	13.7	19.6	+ 5.8 (+ 42.3 %)	
Tokyu Railways	13.3	18.3	+ 4.9	
Tokyu Bus - Tokyu Transses	0.6	0.9	+ 0.3	
Others	- 0.1	0.3	+ 0.5	
Real Estate	12.2	19.2	+ 7.0 (+ 57.0%)	
Real Estate Sales	0.6	4.5	+ 3.9	
Real Estate Leasing	11.4	12.4	+ 1.0	
Real Estate Management	0.8	0.8	+ 0.0	
Others	- 0.6	1.3	+ 2.0	
Life Service	5.1	6.1	+ 1.0 (+ 19.7 %)	
Retail	2.3	2.3	- 0.0	
Tokyu Department Store	0.1	0.1	- 0.0	
Tokyu Store Chain	1.3	1.6	+ 0.3	
Others	0.8	0.5	- 0.2	
ICT and Media	2.8	3.8	+ 1.0	
Tokyu Recreation	0.3	0.4	+ 0.1	
its communications	1.9	1.9	+ 0.0	
Tokyu Agency	0.2	0.3	+ 0.0	
Others	0.2	1.0	+ 0.8	
Hotel and Resort	- 1.0	1.0	+ 2.0 (-)	
Tokyu Hotels, etc.	- 1.2	0.6	+ 1.9	
Others	0.2	0.3	+ 0.1	
Headquarters	2.9	5.2	+ 2.2 (+ 78.6%)	
Interest and dividend income	0.5	0.6	+ 0.0	
Investment (gain) loss from the equity method	2.3	4.5	+ 2.2	
Elimination, etc.	0.0	0.0	- 0.0	
Total	33.1	51.3	+ 18.2 (+ 54.9%)	

^{*}TOKYU EBITDA = Operating profit + Depreciation + Amortization of goodwill + Disposal cost of fixed assets + Interest and dividend income + Investment (gain) loss from equity method

Segment Information (1) Transportation



(Unit:Billion yen)	FY2022 1Q Results	FY2023 1Q Results	Change	Remarks
Operating Revenue	44.1	51.0	+ 6.9 (+ 15.7 %)	Passengers Carried: +6.3% (Non-commuter: +6.4%; Commuter: +6.2%)
Tokyu Railways	33.3	39.1	+ 5.8 (+ 17.5%)	Passenger Revenue: 35.8 (+5.9)
Tokyu Bus · Tokyu Transses	6.2	6.6	+ 0.3 (+ 6.0%)	Passenger Revenue: +5.8%
Others	4.5	5.2	+ 0.7 (+ 16.1 %)	
Operating Profit	3.0	9.5	+ 6.5 (+ 216.1%)	
Tokyu Railways	3.4	9.0	+ 5.5 (+ 161.1%)	
Tokyu Bus · Tokyu Transses	0.2	0.6	+ 0.4 (+ 147.4 %)	
Others	- 0.7	- 0.1	+ 0.5	

I Tokyu Railways: Breakdown of operating expense

	FY2022	FY2023	2023-2022
(Unit : Billion yen)	1Q Results	1Q Results	Change
Total operating expense	29.9	30.1	+0.1
Labor cost	8.0	8.3	+0.3
Power Costs	1.7	2.2	+0.5
Repair Costs	1.5	1.5	+0.0
Expensess	8.5	7.5	-1.0
various taxes	1.7	1.8	+0.0
Depreciation and amortization	8.4	8.5	+0.1

Segment Information (2) Real Estate



(Unit:Billion yen)	FY2022 1Q Results	FY2023 1Q Results	Change	Remarks
Operating Revenue	44.5	60.5	+ 16.0 (+ 36.0%)	
Real Estate Sales	3.8	13.2	+ 9.3 (+ 240.9%)	
Real Estate Sales of the Company	1.6	11.3	+ 9.6 (+ 572.7%)	Increase in number of properties sold
Real Estate Leasing	27.5	30.4	+ 2.9 (+ 10.7%)	
Real Estate Leasing of the Company	24.3	26.9	+ 2.5 (+ 10.5%)	
Real estate Management	7.0	7.1	+ 0.1 (+ 1.7 %)	
Others	6.0	9.6	+ 3.5 (+ 59.2%)	Hotel business of the Company: +3.2
Operating Profit	6.1	12.4	+ 6.2 (+ 101.9 %)	
Real Estate Sales	0.4	4.1	+ 3.7 (+ 911.4%)	
Real Estate Sales of the Company	- 0.0	4.0	+ 4.1 (-)	Increase in number of properties sold
Real Estate Leasing	5.7	6.2	+ 0.4 (+ 8.3 %)	
Real Estate Leasing of the Company	4.7	5.3	+ 0.5 (+ 11.2%)	
Real Estate Management	0.6	0.7	+ 0.0 (+ 7.5 %)	
Others	- 0.7	1.2	+ 1.9 (-)	Hotel business of the Company: +1.6

Segment Information (3) Retail



(Unit:Billion yen)	FY2022 1Q Results	FY2023 1Q Results	Change	Remarks
Operating Revenue	80.0	80.1	+ 0.1 (+ 0.2 %)	
Tokyu Department Store	14.1	13.1	- 1.0 (- 7.7%)	Rate of Change in Sales: All Stores: -17.2% Existing Stores -3.2% Rate of Change in Total sales (including leasing): Existing Stores: +12.8%
Tokyu Store Chain	52.1	52.6	+ 0.5 (+ 1.1 %)	Rate of Change in Sales: All Stores: +0.7% Existing Stores: +0.6%
Others	13.6	14.3	+ 0.6 (+ 4.9 %)	
Operating Profit	0.6	0.6	+ 0.0 (+ 4.6%)	
Tokyu Department Store	- 0.5	- 0.6	- 0.0 (-)	
Tokyu Store Chain	0.8	1.1	+ 0.3 (+ 44.5%)	
Others	0.3	0.0	- 0.2 (- 74.7%)	

Segment Information (4) ICT and Media



	FY2022	FY2023	Change	Remarks
(Unit:Billion yen)	1Q Results	1Q Results		
Operating Revenue	40.3	42.8	+ 2.4	
			(+ 6.1%)	
Tokyu Recreation	6.0	6.9	+ 0.9	
			(+ 15.4%)	
its communications	6.6	6.4	- 0.1	
			(- 2.2%)	
Tokyu Agency	9.6	10.3	+ 0.7	
			(+ 7.7%)	
Others	18.0	19.0	+ 0.9	Tokyu Power Supply +0.3
			(+ 5.3%)	
Operating Profit	0.7	1.7	+ 1.0	
			(+ 139.0%)	
Tokyu Recreation	- 0.0	0.0	+ 0.1	
	0.0	0.0	(-)	
its communications	0.8	0.8	- 0.0	
		0.0	(- 3.5%)	
Tokyu Agency	0.2	0.3	+ 0.0	
. ony a rigority	0.2	0.0	(+ 41.0%)	
Others	- 0.2	0.5	+ 0.8	Tokyu Power Supply +0.9
	3.2	3.0	(-)	

Segment Information (5) Hotel and Resort



(Unit:Billion yen)	FY2022 1Q Results	FY2023 1Q Results	Change	Remarks
Operating Revenue	14.4	20.8	+ 6.3 (+ 44.2%)	
Tokyu Hotels, etc. (%)	11.0	16.8	+ 5.8 (+ 52.6 %)	
Others	3.3	3.9	+ 0.5 (+ 16.7%)	
Operating Profit	- 1.7	0.1	+ 1.9 (-)	
Tokyu Hotels, etc. (%)	- 1.9	- 0.1	+ 1.7	
Others	0.1	0.2	+ 0.1 (+ 119.6%)	

^{(※) &}quot;Tokyu Hotels, etc." includes Tokyu Hotels co., Ltd. but also Tokyu Hotels & Resorts co., Ltd. and THM Corporation, as well as the Company, New Perspective One, LLC and T.H. Properties, Inc.

Key Indicators

	Occupancy Rates (%)			• ADR (inclu	ding service ch	large) (Yen)	RevPAR		(Yen)
	FY2023 1Q	VS	VS	FY2023 1Q	VS	VS	FY2023 1Q	VS	VS
	Results	FY2022	FY2019	Results	FY2022	FY2019	Results	FY2022	FY2019
Overall hotel business	74.4	+12.8p	- 9.5p	19,727	+7,268	+2,754	14,677	+6,998	+439
Shibuya Area Hotels(%) + The Capitol Hotel Tokyu	82.7	+22.9p	- 4.9p	40,828	+21,176	+9,364	33,755	+22,009	+6,213

(※)Shibuya Area Hotels: Cerulean Tower Tokyu Hotel, Shibuya Stream EXCEL HOTEL TOKYU, Shibuya EXCEL HOTEL TOKYU, Shibuya Tokyu REI Hotel



(Unit:Billion yen)	FY2022 Results	FY2023 1Q Results	Change	Remarks
Total Assets	2,614.0	2,583.4	- 30.5 (- 1.2 %)	
Current Assets	422.3	386.6	- 35.6 (- 8.4 %)	
Fixed Assets	2,191.7	2,196.7	+ 5.0 (+ 0.2 %)	
Total Liabilities	1,834.6	1,813.4	- 21.1 (- 1.2%)	
Current Liabilities	769.0	732.7	- 36.2 (- 4.7 %)	Interest-bearing Debt: -0.6
Fixed Liabilities	1,060.5	1,076.2	+ 15.7 (+ 1.5 %)	Interest-bearing Debt: +16.6
Reserves under Special Law	5.0	4.3	- 0.6 (- 12.5%)	
Total Net Assets	779.3	769.9	- 9.4 (- 1.2 %)	Equity Capital: -14.4; Other Cumulative Comprehensive Income: +3.2; non-controlling shareholders equity: +1.7
Equity	740.6	729.4	- 11.1 (- 1.5 %)	Repurchase of Shares: -29.9; Net unrealized gains (losses) on investment securities; +2.5 Profit attributable to owners of parent: +19.9; Dividends: -4.6
Interest-bearing Debt at End of Period	1,287.5	1,303.5	+ 16.0 (+ 1.2 %)	
Equity Ratio	28.3%	28.2%	- 0.1P	
D/E Ratio (Times)	1.7	1.8	+ 0.1P	

Capital Expenditure / Depreciation



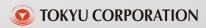
(Unit:Billion yer	FY2022 1Q Results	FY2023 1Q Results	Change	Remarks
otal Capital Expenditure	37.3	20.2	- 17.0 (- 45.7%)	
Transportation	4.6	1.8	- 2.7 (- 59.3%)	Tokyu Railways: -2.5
Real Estate	26.0	7.5	- 18.4 (- 70.8%)	Tokyu Corp. Leasing: -16.8
Total Life Service	2.9	9.4	+ 6.5 (+ 227.2%)	
Retail	1.0	1.7	+ 0.7 (+ 67.2%)	
ICT and Media	1.8	7.6	+ 5.8 (+ 321.5%)	
Hotel and Resort	3.1	1.4	- 1.6 (- 52.6%)	
Headquarters	0.7	0.5	- 0.1	
Elimination	- 0.0	- 0.7	- 0.7	
xpenses on Sale of Houses and Lots	6.3	8.5	+ 2.2 (+ 36.3%)	
otal Depreciation and Amortization	20.2	21.0	+ 0.7 (+ 3.6 %)	Transportation: 9.6 $(+0.0)$ 、 Real Estate: 6.6 $(+0.5)$ 、 Life Service: 3.7 (-0.0) 、 Hotel and Resort: 0.8 $(+0.1)$

^{*} Capital expenditures are amounts stated in segment information (capital expenditures made) and might be different from figures in the statements of cash flow, which consider accounts payable at the end of the fiscal year.



WI. Details of Financial Forecasts for FY2023

Summary of Consolidated Financial Statements



(Unit:Billion yen)	FY2022 Results	FY2023 Forecast	Change	Remarks	Forecast as of May.	Change
Operating Revenue	931.2	1,032.9	+ 101.6 (+ 10.9 %)	Transportation: +22.5; Real Estate: +58.5; Life Service: +12.5; Hotel and Resort: +15.9	1,030.6	+ 2.3 (+ 0.2 %)
Operating Profit	44.6	78.0	+ 33.3 (+ 74.9%)	Transportation: +14.3; Real Estate: +14.7; Life Service: +1.4; Hotel and Resort: +2.6	70.0	+ 8.0 (+ 11.4%)
Non-operating Revenue	17.1	15.1	- 2.0 (- 12.0%)	Investment Gains from Equity Method: 10.9 (+1.5)	15.1	- (-)
Non-operating Expenses	14.3	14.9	+ 0.5 (+ 3.6%)	Interest Paid: 9.6 (+1.1)	14.9	- (-)
Recurring Profit	47.3	78.2	+ 30.8 (+ 65.1%)		70.2	+ 8.0 (+ 11.4%)
Extraordinary Gains	10.7	7.5	- 3.2 (- 30.0%)		7.5	- (-)
Extraordinary Losses	16.7	15.3	- 1.4 (- 8.4%)		15.3	- (-)
Income before Income Taxes and Minority Interests	41.3	70.4	+ 29.0 (+ 70.1%)		62.4	+ 8.0 (+ 12.8 %)
Corporate Income Taxes	14.3	25.2	+ 10.8 (+ 75.9%)	Income Taxes: 21.8 (+9.4) ; Tax Adjustment: 3.4 (+1.4)	22.2	+ 3.0 (+ 13.5 %)
Net Income	27.0	45.2	+ 18.1 (+ 67.0%)		40.2	+ 5.0 (+ 12.4 %)
Profit attributable to non-controlling interests	1.0	0.2	- 0.8 (- 81.2%)		0.2	(-)
Profit attributable to owners of parent	25.9	45.0	+ 19.0 (+ 73.1%)		40.0	+ 5.0 (+ 12.5 %)
TOKYU EBITDA	144.6	187.2	+ 42.5 (+ 29.4%)	Transportation: +15.3; Real Estate: +18.6; Life Service: +3.5; Hotel and Resort: +3.0; Headquarters: +1.8	179.2	+ 8.0 (+ 4.5%)

^{*}TOKYU EBITDA = Operating profit + Depreciation + Amortization of goodwill + Disposal cost of fixed assets + Interest and dividend income + Investment gains (loss) from equity method

FY2023 Forecasts Consolidated Operating Revenue and Profit



		(Unit:Billion yen)	FY2022 Results	FY2023 Forecast	Change	Remarks	Forecast as of May.	Change
Total Operating Re	evenue		931.2	1,032.9	+ 101.6 (+ 10.9 %)		1,030.6	+ 2.3 (+ 0.2 %)
Total Operating Pr	rofit		44.6	78.0	+ 33.3 (+ 74.9%)		70.0	+ 8.0 (+ 11.4%)
Tuononoutotion	Operating Revenue		184.0	206.6	+ 22.5 (+ 12.2 %)	Tokyu Railways: +17.9	205.8	+ 0.8 (+ 0.4 %)
Transportation	Operating Profit		8.5	22.9	+ 14.3 (+ 168.2%)	Tokyu Railways: +12.5	20.0	+ 2.9 (+ 14.5%)
Dool Fototo	Operating Revenue		220.4	279.0	+ 58.5 (+ 26.6 %)	Tokyu Corp. Sales: +41.4; Tokyu Corp. Leasing: +8.6	277.5	+ 1.5 (+ 0.5%)
Real Estate	Operating Profit		28.8	43.6	+ 14.7 (+ 51.2%)	Tokyu Corp. Sales: +11.5; Tokyu Corp. Leasing: +1.1	40.5	+ 3.1 (+ 7.7%)
		Total Life Service	517.2	529.8	+ 12.5 (+ 2.4 %)		529.8	- (-)
	Operating Revenue	Retail	332.8	335.9	+ 3.0 (+ 0.9 %)	Tokyu Department Store: -4.6; Tokyu Store Chain: +7.7	335.9	- (-)
1:6 0		ICT and Media	184.3	193.9	+ 9.5 (+ 5.2%)	Tokyu Agency: -0.8; Tokyu Recreation: +3.6 Tokyu Power Supply: +0.9	193.9	<u>-</u> (-)
Life Service		Total Life Service	11.0	12.5	+ 1.4 (+ 12.8 %)		11.0	+ 1.5 (+ 13.6%)
	Operating Profit	Retail	4.3	5.5	+ 1.1 (+ 26.0%)	Tokyu Department Store: -0.2; Tokyu Store Chain: +0.3	4.0	+ 1.5 (+ 37.5%)
		ICT and Media	6.7	7.0	+ 0.2 (+ 4.2 %)	Tokyu Agency: -0.5; Tokyu Recreation: +0.1 Tokyu Power Supply: +0.0	7.0	- (-)
Hotel and Resort	Operating Revenue		70.8	86.8	+ 15.9 (+ 22.6%)	Tokyu Hotels, etc: +14.5	86.8	- (-)
Operating Profit		- 4.1	- 1.5	+ 2.6 (-)	Tokyu Hotels, etc: +1.6	- 2.0	+ 0.5 (-)	
Elimination	Operating Revenue		- 61.2	- 69.3	- 8.0		- 69.3	-
etc.	Operating Profit		0.2	0.5	+ 0.2		0.5	-

FY2023 Forecasts Non-Operating and Extraordinary Gain/Loss



(Unit:Billion yen)	FY2022 Results	FY2023 Forecast	Change	Remarks as of May.	Change
Operating Profit	44.6	78.0	+ 33.3 (+ 74.9 %)	70.0	+ 8.0 (+ 11.4%)
Non-operating Revenue	17.1	15.1	- 2.0 (- 12.0%)	15.1	- (-)
Interest and Dividend Income	1.4	1.5	+ 0.0	1.5	-
Investment Gain from Equity Method	9.3	10.9	+ 1.5	10.9	-
Others	6.2	2.7	- 3.5	2.7	-
Non-operating Expenses	14.3	14.9	+ 0.5 (+ 3.6%)	14.9	(-)
Interest	8.4	9.6	+ 1.1	9.6	-
Others	5.8	5.3	- 0.5	5.3	-
Recurring Profit	47.3	78.2	+ 30.8 (+ 65.1 %)	70.2	+ 8.0 (+ 11.4%)
Extraordinary Gains	10.7	7.5	- 3.2 (- 30.0%)	7.5	- (-)
Gain on Subsidies Received for Construction	5.6	3.4	- 2.2	3.4	-
Gain on Reversal of Urban Railways Improvement Reserve	2.5	2.5	- 0.0	2.5	-
Others	2.5	1.6	- 0.9	1.6	-
Extraordinary Losses	16.7	15.3	- 1.4 (- 8.4%)	15.3	(-)
Loss on Reduction of Subsidies Received for Construction	4.3	2.7	- 1.6	2.7	-
Others	12.4	12.6	+ 0.1	12.6	-
Income before Income Taxes and Minority Interests	41.3	70.4	+ 29.0 (+ 70.1%)	62.4	+ 8.0 (+ 12.8%)

FY2023 Forecasts Consolidated TOKYU EBITDA



(Unit:Billion yen)	FY2022 Results	FY2023 Forecast	Change	Remarks as of May.	Change
Transportation	53.2	68.6	+ 15.3 (+ 28.9%)	65.7	+ 2.9 (+ 4.4 %)
Tokyu Railways	48.7	62.2	+ 13.5	60.3	+ 1.9
Tokyu Bus - Tokyu Transses	2.2	2.7	+ 0.4	1.7	+ 1.0
Others	2.2	3.5	+ 1.3	3.5	
Real Estate	54.3	73.0	+ 18.6 (+ 34.3 %)	69.9	+ 3.1 (+ 4.4 %)
Real Estate Sales	7.8	19.6	+ 11.7	18.0	+ 1.6
Real Estate Leasing	42.9	47.1	+ 4.1	47.1	-
Real Estate Management	4.0	3.8	- 0.1	3.8	-
Others	- 0.4	2.3	+ 2.8	0.8	+ 1.5
Life Service	26.9	30.5	+ 3.5 (+ 13.1%)	29.0	+ 1.5 (+ 5.2%)
Retail	11.5	13.1	+ 1.5	11.6	+ 1.5
Tokyu Department Store	3.2	3.1	- 0.0	3.1	-
Tokyu Store Chain	6.0	6.5	+ 0.5	5.0	+ 1.5
Others	2.3	3.4	+ 1.1	3.4	-
ICT and Media	15.4	17.4	+ 1.9	17.4	-
Tokyu Recreation	2.2	3.1	+ 0.8	3.1	-
its communications	8.0	8.3	+ 0.3	8.3	-
Tokyu Agency	1.7	1.2	- 0.5	1.2	-
Others	3.3	4.7	+ 1.4	4.7	
Hotel and Resort	- 0.8	2.2	+ 3.0 (-)	1.7	+ 0.5 (+ 29.4%)
Tokyu Hotels, etc.	- 0.5	1.5	+ 2.0	1.0	+ 0.5
Others	- 0.3	0.6	+ 0.9	0.6	-
Headquarters	10.8	12.4	+ 1.5 (+ 14.2 %)	12.4	- (-)
Interest and dividend income	1.4	1.5	+ 0.0	1.5	
Investment (gain) loss from the equity method	9.3	10.9	+ 1.5	10.9	-
Elimination, etc.	0.1	0.5	+ 0.3	0.5	-
Total	144.6	187.2	+ 42.5 (+ 29.4%)	179.2	+ 8.0 (+ 4.5 %)

^{*}TOKYU EBITDA = Operating profit + Depreciation + Amortization of goodwill + Disposal cost of fixed assets + Interest and dividend income + Investment (gain) loss from equity method

FY2023 Forecasts Segment Information (1) Transportation



(Unit:Billion yen)	FY2022 Results	FY2023 Forecast	Change	Remarks	Forecast as of May.	Change
Operating Revenue	184.0	206.6	+ 22.5 (+ 12.2%)	Passengers Carried: +3.8% (Non-commuter: +2.7%; Commuter: +4.8%) Passenger Revenue: +15.8% (Non-commuter: +16.2%; Commuter: +15.3%)	205.8	+ 0.8 (+ 0.4 %)
Tokyu Railways	134.8	152.8	+ 17.9 (+ 13.3 %)	Passenger Revenue: 139.4 (+19.0)	153.0	- 0.2 (- 0.1%)
Tokyu Bus · Tokyu Transses	25.4	26.6	+ 1.2 (+ 4.9%)		25.6	+ 1.0 (+ 3.9%)
Others	23.7	27.1	+ 3.3 (+ 14.1%)		27.1	- (-)
Operating Profit	8.5	22.9	+ 14.3 (+ 168.2%)		20.0	+ 2.9 (+ 14.5%)
Tokyu Railways	7.6	20.1	+ 12.5 (+ 163.0%)	$[\mbox{Operating Expense}] \mbox{ Depreciation and amortization: 35.3 (+1.0) ; Repair Costs: 11.6 (+1.5) ; Labor Costs: 32.5 (+0.0) \\ \mbox{Power Costs: } 10.7 (+2.1) ; \mbox{Expensess: } 36.4 (+1.1 \mbox{ including retirement of property costs; } +0.8) \\ \mbox{Power Costs: } 10.7 (+2.1) ; \mbox{Expensess: } 20.4 (+1.1 \mbox{ including retirement of property costs; } +0.8) \\ \mbox{Power Costs: } 10.7 (+2.1) ; \mbox{Expenses: } 20.4 (+1.2 \mbox{ including retirement of property costs; } +0.8) \\ \mbox{Power Costs: } 10.7 (+2.1) ; \mbox{Expenses: } 20.4 (+1.2 \mbox{ including retirement of property costs; } +0.8) \\ \mbox{Power Costs: } 10.7 (+2.1) ; \mbox{Expenses: } 20.4 (+1.2 \mbox{ including retirement of property costs; } +0.8) \\ \mbox{Power Costs: } 10.7 (+2.1) ; \mbox{Expenses: } 20.4 (+1.2 \mbox{ including retirement of property costs; } +0.8) \\ \mbox{Power Costs: } 10.7 (+2.1) ; \mbox{Expenses: } 20.4 (+1.2 \mbox{ including retirement of property costs; } +0.8) \\ \mbox{Power Costs: } 10.7 (+2.1) ; \mbox{Expenses: } 20.4 (+1.2 \mbox{ including retirement of property costs; } +0.8) \\ \mbox{Power Costs: } 10.7 (+2.1) ; \mbox{Expenses: } 20.4 (+1.2 \mbox{ including retirement of property costs; } +0.8) \\ \mbox{Power Costs: } 10.7 (+1.2 \mbox{ including retirement of property costs; } +0.8) \\ \mbox{Power Costs: } 10.7 (+1.2 \mbox{ including retirement of property costs; } +0.8) \\ \mbox{Power Costs: } 10.7 (+1.2 \mbox{ including retirement of property costs; } +0.8) \\ \mbox{Power Costs: } 10.7 (+1.2 \mbox{ including retirement of property costs; } +0.8) \\ \mbox{Power Costs: } 10.7 (+1.2 \mbox{ including retirement of property costs; } +0.8) \\ \mbox{Power Costs: } 10.7 (+1.2 \mbox{ including retirement of property costs; } +0.8) \\ \mbox{Power Costs: } 10.7 (+1.2 \mbox{ including retirement of property costs; } +0.8) \\ \mbox{Power Costs: } 10.7 (+1.2 \mbox{ including retirement of property costs; } +0.8) \\ \mbox{Power Costs: } 10.7 (+1.2 \mbox{ including retirement of property costs; } +0.8) \\ Power Cost$	18.2	+ 1.9 (+ 10.4 %)
Tokyu Bus · Tokyu Transses	0.8	1.4	+ 0.5 (+ 68.1%)		0.4	+ 1.0 (+ 217.9%)
Others	- 0.0	1.2	+ 1.2 (-)		1.2	- (-)

FY2023 Forecasts Segment Information (2) Real Estate



(Unit:Billion yen)	FY2022 Results	FY2023 Forecast	Change	Remarks	Forecast as of May.	Change
Operating Revenue	220.4	279.0	+ 58.5 (+ 26.6%)		277.5	+ 1.5 (+ 0.5 %)
Real Estate Sales	41.1	82.2	+ 41.1 (+ 100.0%)		82.2	- (-)
Real Estate Sales of the Company	34.5	75.9	+ 41.4 (+ 120.1%)	Increase in number of condominium units sold	75.9	- (-)
Real Estate Leasing	117.3	127.1	+ 9.8 (+ 8.4 %)		127.1	<u> </u>
Real Estate Leasing of the Company	100.6	109.3	+ 8.6 (+ 8.6 %)		109.3	<u>-</u> (-)
Real estate Management	29.8	30.0	+ 0.2 (+ 0.7 %)		30.0	<u> </u>
Others	32.0	39.4	+ 7.4 (+ 23.2%)	Hotel business of the Company: +7.4	37.9	+ 1.5 (+ 4.0 %)
Operating Profit	28.8	43.6	+ 14.7 (+ 51.2%)		40.5	+ 3.1 (+ 7.7%)
Real Estate Sales	6.7	17.6	+ 10.9 (+ 162.7%)		16.0	+ 1.6 (+ 10.0 %)
Real Estate Sales of the Company	5.4	17.0	+ 11.5 (+ 213.1%)	Increase in number of condominium units sold	15.4	+ 1.6 (+ 10.4 %)
Real Estate Leasing	19.4	21.1	+ 1.7 (+ 8.8%)		21.1	- (-)
Real Estate Leasing of the Company	15.8	17.0	+ 1.1 (+ 7.2 %)		17.0	- (-)
Real Estate Management	3.5	3.3	- 0.2 (- 6.4%)		3.3	- (-)
Others	- 0.8	1.5	+ 2.3 (-)	Hotel business of the Company: +2.4	0.0	+ 1.5 (-)

FY2023 Forecasts Segment Information (3) Retail

(Unit:Billion yen)	FY2022 Results	FY2023 Forecast	Change	Remarks	Forecast as of May.	Change
Operating Revenue	332.8	335.9	+ 3.0 (+ 0.9 %)		335.9	- (-)
Tokyu Department Store	66.9	62.2	- 4.6 (- 7.0%)	Rate of Change in Sales: All Stores: -33.5% Existing Stores: -12.7% Rate of Change in Total sales (including leasing): Existing Stores: +9.6%	62.2	- (-)
Tokyu Store Chain	209.9	217.6	+ 7.7 (+ 3.7%)	Rate of Change in Sales: All Stores: +3.9% Existing Stores: +2.0%	217.6	- (-)
Others	56.0	56.0	- 0.0 (- 0.0 %)		56.0	- (-)
Operating Profit	4.3	5.5	+ 1.1 (+ 26.0%)		4.0	+ 1.5 (+ 37.5%)
Tokyu Department Store	0.3	0.0	- 0.2 (- 84.7%)		0.0	- (-)
Tokyu Store Chain	3.8	4.1	+ 0.3 (+ 9.6%)		2.6	+ 1.5 (+ 55.9%)
Others	0.2	1.2	+ 1.0 (+ 510.6%)		1.2	- (-)

FY2023 Forecasts Segment Information (4) ICT and Media

(Unit:Billion yen)	FY2022 Results	FY2023 Forecast	Change	Remarks	Forecast as of May.	Change
Operating Revenue	184.3	193.9	+ 9.5 (+ 5.2 %)		193.9	- (-)
Tokyu Recreation	27.8	31.4	+ 3.6 (+ 13.0 %)		31.4	- (-)
its communications	26.4	25.9	- 0.4 (- 1.7%)		25.9	- (-)
Tokyu Agency	44.1	43.2	0.0		43.2	- (-)
Others	85.9	93.2	. 70		93.2	- (-)
Operating Profit	6.7	7.0	+ 0.2 (+ 4.2 %)		7.0	- (-)
Tokyu Recreation	0.8	0.9	+ 0.1 (+ 19.4%)		0.9	- (-)
its communications	3.2	3.0	- 0.2 (- 6.6%)		3.0	- (-)
Tokyu Agency	1.5	1.0	- 0.5 (- 35.6%)		1.0	- (-)
Others	1.0	1.9	+ 0.8 (+ 83.3%)		1.9	- (-)

Segment Information (5) Hotel and Resort



	(Unit:Billion yen)	FY2022 Results	FY2023 Forecast	Change	Remarks	Forecast as of May.	Change
Оре	rating Revenue	70.8	86.8	+ 15.9 (+ 22.6 %)		86.8	- (-)
Т	okyu Hotels, etc. (※)	56.5	71.1	+ 14.5 (+ 25.8 %)		71.1	- (-)
C	Others	14.2	15.6	+ 1.4 (+ 9.9%)		15.6	- (-)
Оре	rating Profit	- 4.1	- 1.5	+ 2.6 (-)		- 2.0	+ 0.5 (-)
Т	okyu Hotels, etc. (※)	- 3.2	- 1.6	+ 1.6 (-)		- 2.1	+ 0.5
C	Others	- 0.8	0.1	+ 0.9 (-)		0.1	- (-)

^{(※) &}quot;Tokyu Hotels, etc." includes Tokyu Hotels co., Ltd. but also Tokyu Hotels & Resorts co., Ltd. and THM Corporation, as well as the Company, New Perspective One, LLC and T.H. Properties, Inc.

Key Indicators

	Occupan	(%)	(%) • ADR (including service charge) (Yen)					RevPAR		
	FY2023	VS	VS		FY2023	VS	VS	FY2023	VS	VS
	Full Year Forecast	FY2022	FY2019		Full Year Forecast	FY2022	FY2019	Full Year Forecast	FY2022	FY2019
Overall hotel business	75.8	+5.9p	- 0.8p		20,033	+4,603	+3,348	15,185	+4,402	+2,412
Shibuya Area Hotels(%) + The Capitol Hotel Tokyu	80.5	+7.4p	+1.9p		40,640	+12,516	+9,009	32,731	+12,168	+7,869

XShibuya Area Hotels: Cerulean Tower Tokyu Hotel, Shibuya Stream EXCEL HOTEL TOKYU, Shibuya EXCEL HOTEL TOKYU, Shibuya Tokyu REI Hotel

(Unit:Billion yen)	FY2022 Results	FY2023 Forecast	Change	Remarks	Forecast as of May.	Change
CF from Operating Activities	95.4	170.9	+ 75.4		140.9	+ 30.0
CF from Investing Activities	- 154.4	- 130.5	+ 23.9		- 130.5	-
Capital Expenditure	- 152.3	- 135.5	+ 16.8		- 135.5	-
Subsidies Received for Construction	6.2	5.6	- 0.6		5.6	-
Gain on Sale of Assets	5.2	1.6	- 3.6		1.6	-
CF from Financing Activities	74.6	- 40.4	- 115.0		- 10.4	- 30.0
Interest-bearing Debt Net Increase/Decrease	90.4	3.3	- 87.1		3.3	-
Dividend Payment, etc.	- 9.0	- 39.2	- 30.1	Repurchase of Shares; -29.9	- 9.2	- 30.0
Free Cash Flow	- 59.0	40.4	+ 99.4		10.4	+ 30.0
Interest-bearing Debt at End of Period	1,287.5	1,290.8	+ 3.2	Interest-bearing Debt / TOKYU EBITDA Multiple: 6.9times (-2.0)	1,290.8	-

Capital Expenditure / Depreciation

(Unit:Billion yen)	FY2022 Results	FY2023 Forecast	Change	Remarks	Forecast as of May.	Change
Total Capital Expenditure	157.6	137.0	- 20.6 (- 13.1%)		137.0	(-)
Transportation	44.8	50.2	+ 5.3 (+ 11.9%)	Tokyu Railways: +1.7	50.2	- (-)
Real Estate	82.7	39.0	- 43.7 (- 52.8%)	Tokyu Corp. Leasing: -42	39.0	- (-)
Total Life Service	21.9	36.3	+ 14.3 (+ 65.4%)		36.3	- (-)
Retail	7.1	13.1	+ 5.9 (+ 84.4%)		13.1	- (-)
ICT and Media	14.8	23.2	+ 8.3 (+ 56.3%)		23.2	- (-)
Hotel and Resort	10.1	10.2	+ 0.0 (+ 0.9 %)		10.2	- (-)
Headquarters	2.2	2.8	+ 0.5		2.8	-
Elimination	- 4.2	- 1.5	+ 2.7		- 1.5	_
Expenses on Sale of Houses and Lots	51.6	57.2	+ 5.5 (+ 10.7 %)		57.2	(-)
Total Depreciation and Amortization	82.9	89.2	+ 6.2 (+ 7.5%)	$\label{eq:Transportation: 39.7 (+0.4); Real Estate: 28.0 (+3.1);} \\ Life Service: 18.0 (+2.1); Hotel and Resort: 3.5 (+0.4) \\$	89.2	- (-)

^{*} Capital expenditures are amounts stated in segment information (capital expenditures made) and might be different from figures in the statements of cash flow, which consider accounts payable at the end of the fiscal year.



[Changes]

• Due to a change in capital ties within the group, Tokyu Department Store's subsidiaries were previously included in "Tokyu Department Store, etc.", but from the first quarter of FY2023, the figures have been changed to Tokyu Department Store's non-consolidated figures as "Tokyu Department Store".

| (Reference) Breakdown after reclassification applied to the Retail Business for FY2022.

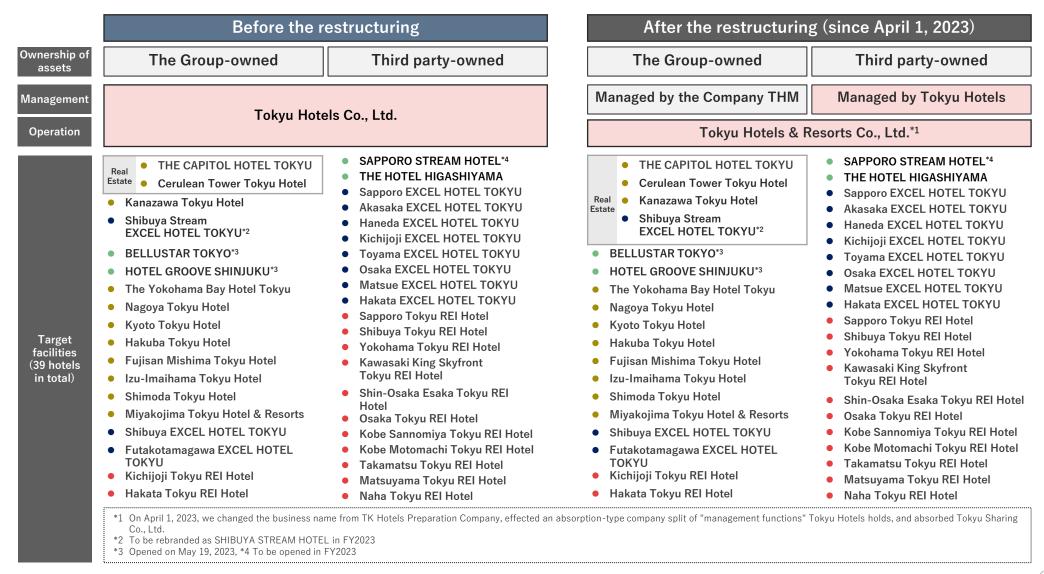
(Unit : Billion yen)	FY2022 1Q Results	FY2022 1H Results	FY2022 1-3Q Results	FY2022 Results
Operating Revenue	80.0	163.3	243.6	332.8
Tokyu Department Store	14.1	31.4	45.8	66.9
Tokyu Store Chain	52.1	104.7	156.1	209.9
Others	13.6	27.2	41.5	56.0
Operating Profit	0.6	1.3	1.5	4.3
Tokyu Department Store	-0.5	-0.3	-1.0	0.3
Tokyu Store Chain	0.8	1.5	2.0	3.8
Others	0.3	0.2	0.6	0.2

(Reference) Functional restructuring of the Hotel and Resort Business



Restructuring of the operation and management functions

- The Company creates higher added value of its hotel business by comprehensively performing business management and asset management and planning and developing hotels that contribute to town planning and urban / community development.
- Using high-quality hotel operational capabilities as a strength, Tokyu Hotels & Resorts Co., Ltd. aims for further growth by acquiring new managed hotels for other companies and expanding its network.





V.(reference) Zero Coupon Convertible Bonds & **Repurchase of Shares**



• The Company issued a total of 60.0 billion yen of Euro-Yen Convertible Bonds in June 2023 and repurchased around 30.0 billion yen of its own shares with the procured funds.

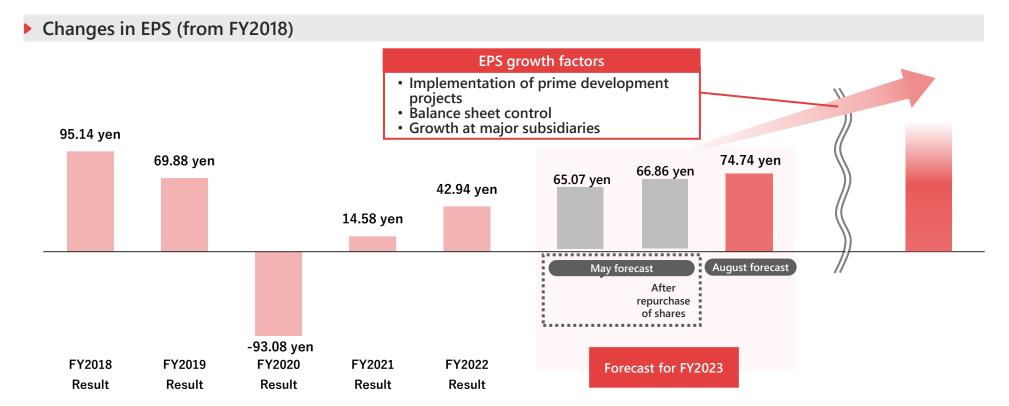
	Item	Zero Coupon Convertible Bonds due 2028	Zero Coupon Convertible Bonds due 2030				
	Term	5 years	7 years				
	Amount	30.0 billion yen	30.0 billion yen				
	Pay-in date	June 28 (Wed), 2023	June 28 (Wed), 2023				
	Maturity date	September 29 (Fri), 2028	September 30 (Mon), 2030				
	Interest expenses on bonds	0%	0%				
Convertible	Conversion value	2,124.5 yen (Increase ratio: 17.02%)	2,033.5 yen (Increase ratio: 12.01%)				
Bonds	Contingent convertible clause	150% (3,186 yen): Until September 30, 2027 130% (2,761 yen): Until June 30, 2028	150% (3,050 yen): Until September 30, 2029 130% (2,643 yen): Until June 30, 2030				
	Clause determining	The Company may, at its own discretion, settle the prin	cipal amount in cash and the conversion premium in shares.				
	face value cash settlement	[Acquisition notification period] September 1, 2027 to June 30, 2028 [Acquisition date] September 12, 2028	[Acquisition notification period] September 3, 20297 to June 2830, 2029 [Acquisition date] September 11, 2030				
	Use of funds	Capital expenditure for various redevelopments in Shibuya and other areas: 30.0 billion yen/Funds for the repurchase of shares: 30.0 billion yen					

	Item	Result of the repurchase of shares
	Date of acquisition	June 13, 2023
Repurchase	Repurchase Method of acquisition of shares Number of shares acquired	Purchase through the Off-Auction Treasury Share Repurchase Trading System (ToSTNeT-3)
or snares		16,524,300 shares (2.69% of the issued shares, excluding treasury shares)
	Total acquisition value	29,999,866,650 yen (The Company's closing stock price on June 12: 1,815.5 yen)



EPS Growth

• Securing funds for the Group's business growth and improvement of capital efficiency and aiming for sustainable growth in EPS (earnings per share) in the future.



Implementation of prime development projects

Participation in prime development projects in Shibuya, such as Greater SHIBUYA 2.0, areas served by Tokyu's railways lines, and overseas, and pursuit of their monetization

> Shibuya Upper West Project scheduled for completion in FY2027



Image by Proloog / Copyright: Snøhetta

Improvement of capital efficiency through balance sheet control

Restructuring of asset portfolio, including real estate securitization and REIT collaboration to improve asset efficiency

Further growth and recovery of profitability at major subsidiaries



Control of dilution

• Even if the CBs exceed the conversion value, dilution can be suppressed by clause determining face value cash settlement. In addition, taking into account the repurchase of shares implemented in June, even if the share price rises to around 4,000 yen, the design is such that virtually no dilution will occur.

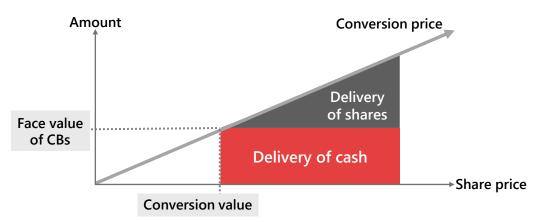
Contingent convertible clause

Investors are prevented from exercising share acquisition rights as long as the share price does not surpass a certain level for a certain period

- Thresholds for exercise of share acquisition rights of the Company's Euro-Yen CBs
 - Up to 1 year before maturity: 150% of conversion price
 - Up to 3 months before maturity: 130% of conversion price

I Clause determining face value cash settlement

If the share price surpasses the exercise price of the share acquisition rights, the amount equivalent to the face value of the CBs is delivered in cash



- Repurchase of shares (June 13, 2023)
- Result of the Company's share repurchase
- Total number of shares purchased: 16,524,300 shares
- Percentage of the issued shares excluding treasury shares: 2.69%

Potential dilution rate (total for both maturities)

	Potential dilution rate(*2)						
Share price (Average VWAP per share *1)	Without exercise of cash settlement clause	Exercise of cash settlement clause	Taking repurchase of shares into consideration (*3)				
2,200 yen	4.48%	0.26%	-2.49%				
2,500 yen	4.48%	0.79%	-1.93%				
3,000 yen	4.48%	1.42%	-1.26%				
3,500 yen	4.48%	1.87%	-0.79%				
4,000 yen	4.48%	2.21%	-0.43%				

^{*1} The average trading volume weighted average price of the Company's common stock announced by the Tokyo Stock Exchange, Inc. on each of the 20 consecutive trading days beginning 30 trading days prior to the acquisition date of the CBs. (September 12, 2028 for CBs due 2028 and September 11, 2030 for CBs due 2030)

^{*2} Dilution rate = Number of newly issued shares / (Number of shares outstanding - Including treasury shares + Number of newly issued shares)

Conversion value: 2,124.5 yen for CBs due 2028, 2030 for 2033.5 yen for CBs due 2030 Number of shares outstanding: 624,869,876 shares, Including treasury shares: 21,891,657 shares

^{*3} Estimated based on the number of shares repurchased (16,524,300 shares)



Background and Purpose of CB Issuance

- The Group is actively involved in prime investment projects, focusing on redevelopment projects in Shibuya and other areas along the Company's railway lines.
- Given that it will be some time from the start of construction before these investment projects start contributing to profit, there is demand for long-term funding.
- The Company will not be required to make interest payments as the CBs are zero-coupon bonds.
- In addition, the bonds have a contingent convertible clause and a clause determining face value cash settlement, enabling the Company to minimize the possibility of early conversion and control dilution immediately preceding maturity.
- In light of the foregoing, the Company judged these CBs to be the optimal fund procurement method, enabling the Company to procure funds for capital expenditure and the repurchase of shares at low cost, benefiting all stakeholders.

Background and Purpose of Repurchase of Shares

- Seeking to improve capital efficiency whilst maintaining a strong financial position is also an important management challenge in order to pursue aggressive investment.
- In particular, the Company recognizes that <u>reduction of the number of outstanding shares</u>, <u>which increased through</u> past Group reorganization, is an issue to be addressed.
- By implementing this repurchase of shares, the Company reduced shareholders' equity and realized improvement in capital efficiency, with improvement in ROE and EPS.
- The Company also confirmed that shareholding financial institutions were willing to sell 9,467,600 shares and at the same time achieved the elimination of cross-shareholdings.

Total amount of money delivered in exchange for the purchase 29,999,866,650 yen:

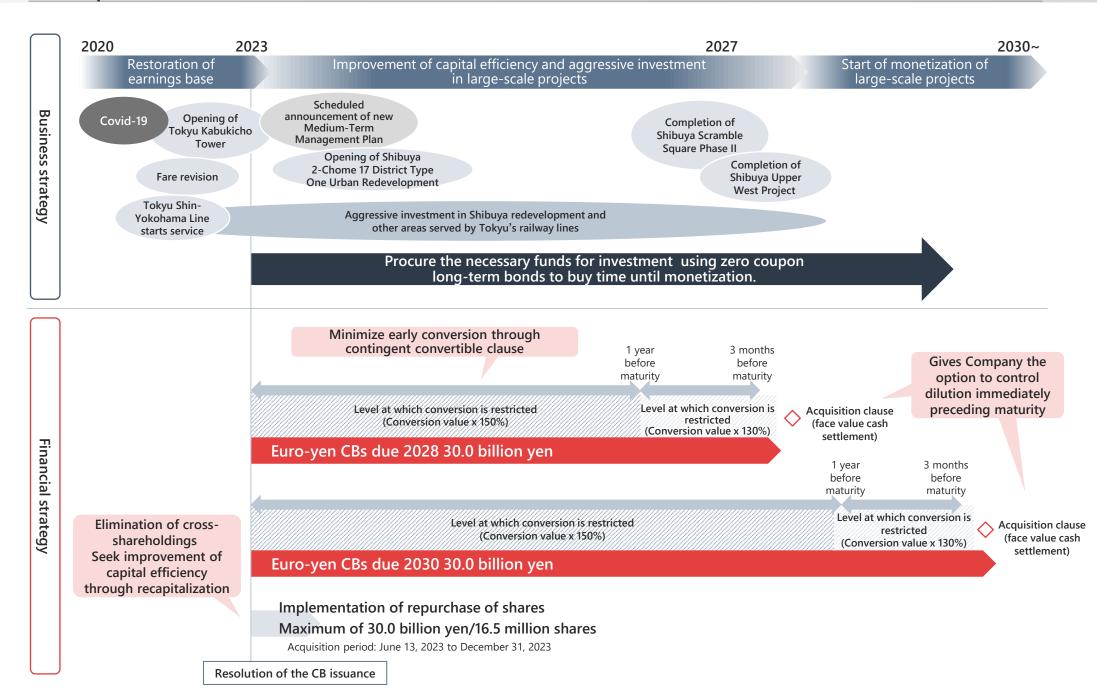
equivalent to 4.05% of consolidated shareholders' equity¹

Total number of shares purchased 16,524,300 shares:

equivalent to 2.69% of total number of shares outstanding ²

(Reference) Conceptual Drawing of Euro-Yen CB Issuance and Repurchase of Shares





The related documents are also available at the following URL.

https://ir.tokyu.co.jp/en/ir.html

Forward-looking statements

All statements contained in this document other than historical facts are forward-looking statements that reflect the judgments of the management of Tokyu Corporation based on information currently available. Actual results may differ materially from the statements.

Tokyu Corporation Finance & Accounting Strategy Headquarters Accounting & IR Group